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- Financial Update for 3Q2021
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# COVID-19 UPDATE FOR 3Q2021



#### **Overall**

- More than 7.1 billion doses of COVID-19 vaccines as of 5 November 2021 have been administered globally, with highest vaccination rates in developed countries. Vaccines have proven to be effective at preventing hospitalisation and deaths.
- New strains, led by highly transmissible Delta variant, have resulted in renewed outbreaks, with increasing number of infections and deaths over past two months.
- Almost every country, apart from China, is shifting away from the "COVID-19-Zero" policy
  - Aggressive vaccination strategy to enable re-opening and a return to normalcy
  - Progressive resumption of international travel via vaccinated travel lane arrangements
- With envisaged picking up of economic and social activities, most Government reliefs will also end in 2022
- The COVID-19 pandemic is far from over
  - Evolving Delta variants and approaching winter could fuel infection surges in northern hemisphere.
  - Emergency authorisation sought by Merck to make available the first oral antiviral medication to cut the rate of hospitalisation and death by 50 per cent.



#### **Singapore**

- Infectious nature of Delta variant has necessitated a shift away from a "Zero-COVID-19" strategy to one of "Living with COVID-19" as an endemic
- Despite high vaccination of 84% by end Oct, daily infection numbers have increased to 3000s, with fatalities in the 10s, involving unvaccinated patients or elderly with underlying medical conditions
- Restrictions under the Stabilisation Phase has been extended by a month to 21 November to reduce the strain on the national healthcare system. More vaccination-differentiated measures and expansion in home recovery has also been introduced. Vaccine booster shots are also in-progress.
- International travel resumed with Vaccinated Travel Lane arrangement with selected countries, including the US, Korea, Brunei, Australia, Germany, UK and several other European nations
  - As of end October, about 15,000 travellers have been issued with vaccinated travel passes
- Ridership for public transport has remained at about 60% of pre-pandemic level

#### **China**

- The Chinese Government continues to maintain a zero-tolerance approach to the COVID-19 pandemic
- China has seen a resurgence in infections across various provinces and cities since mid-October, including in Heilongjiang, Inner Mongolia, Gansu, Ningxia and Beijing. National daily infection numbers have steadily increased from low 10s to 70s
- Travel restrictions, snap lockdowns and mass screenings imposed whenever there is an infection surge
  - Stepping up test screening at ports of entry, especially those in North and Northwest China
  - Suspension of cross-provincial tours by Beijing on 23 October
  - Closure of Shanghai Disneyland on 1-2 November
- As of end October, 77% of the Chinese population have been fully inoculated
- Borders remain tightly controlled, particularly pre-Winter Olympics
  - Booster shots for all Chinese athletes and staff supporting the Winter Games

#### **Australia**

- A 4-stage National Plan for re-opening was agreed to by all States and Territories with the Federal Government on 6 August
- Change in COVID-19 strategy from "COVID-Zero" to "Live with the Virus"
- With about 88% of Australians having received at least one COVID-19 vaccine dose, State
   Governments have eased tough restrictions in Melbourne and Sydney starting 23 October
- Despite the Delta wave, national COVID-19 numbers on infections and fatalities are still relatively low by global standards
- Established quarantine-free vaccinated travel lane with New Zealand and Singapore. Travel will be
  open to more designated "safe" countries and to vaccinated visitors.
- Expect resumption of economic and social activities, including domestic travels. International travel will resume, but at a measured pace.
- Federal Government will wind down emergency funding as vaccination rates improve

#### **United Kingdom / Ireland**

- With a significant percentage of population vaccinated, lockdown restrictions including the wearing of masks and social distancing, were lifted on Freedom Day on 19 July
- 79% of the UK population aged 12 and over have been fully vaccinated. 87% have received at least one dose.
- COVID-19 infections have risen post summer but the number of hospitalisations and deaths remain low
- Recent surge attributed to several factors, from waning immunity from vaccines to uneven vaccination coverage within different age groups
- The UK Government likely to continue with the re-opening of the economy, to get the public and businesses back to some semblance of a "new normal", including to "see people back in the office"
  - Focus on vaccine booster programme, and a winter plan advisory
- Full resumption of international travel, with last 7 countries removed from Red list on 1 Nov. Fully vaccinated travellers are not required to self isolate. Notwithstanding, we do not expect an immediate surge of international visitors.
- Public transport services have resumed to full-service level. Discretionary travel-related businesses remain subdued.

# FINANCIAL UPDATE FOR 3Q2021



#### Income Statement – 3Q2021

|  | 3Q2021  | 3Q2020 <sup>1</sup> | Fav/(Adv)        | YTD Sep'21 | YTD Sep'201 | Fav/(Adv)        |
|--|---------|---------------------|------------------|------------|-------------|------------------|
| Revenue (\$'m)   | 880.3   | 820.0               | 60.3 / 7.4%      | 2,622.8    | 2,353.7     | 269.1 / 11.4%    |
| Depreciation and Amortisation (\$'m)                                 | (102.5) | (105.3)             | 2.8 / 2.7%       | (308.3)    | (317.1)     | 8.8 / 2.8%       |
| Operating Costs (\$'m)   | (737.5) | (653.4)             | (84.1) / (12.9%) | (2,139.6)  | (1,938.7)   | (200.9) / (10.4% |
|  | 40.3    | 61.3                | (21.0) / (34.3%) | 174.9      | 97.9        | 77.0 / 78.7%     |
| Impairment (\$'m)  | -       | (17.5)              | 17.5 / 100.0%    | -          | (48.3)      | 48.3 / 100.0%    |
| Operating Profit (\$'m)  | 40.3    | 43.8                | (3.5) / (8.0%)   | 174.9      | 49.6        | 125.3 / 252.6%   |
| Profit After Tax (\$'m)  | 31.3    | 31.8                | (0.5) / (1.6%)   | 138.9      | 32.8        | 106.1 / 323.5%   |
| Profit After Tax and MI (\$'m)                                       | 25.8    | 21.6                | 4.2 / 19.4%      | 116.8      | 15.0        | 101.8 / 678.7%   |
| EBITDA (\$'m) <sup>3</sup>   | 142.1   | 168.3               | (26.2) / (15.6%) | 480.8      | 422.1       | 58.7 / 13.9%     |
|  |         |                     | -                |            |             |                  |
| Operating Profit/(Loss) before COVID-<br>19 Government relief (\$'m) | 20.5    | (0.4)               | 20.9 / 5,225.0%  | 97.9       | (76.9)      | 174.8 / 227.3%   |
| COVID-19 Government relief (\$'m)                                    | 19.8    | 44.2                | (24.4) / (55.2%) | 77.0       | 126.5       | (49.5) / (39.1%) |
| Operating Profit after COVID-19                                      | 40.3    | 43.8                | (3.5) / (8.0%)   | 174 9      | 49.6        | 125 3 / 252 6%   |

43.8

(3.5) / (8.0%)

174.9

40.3

Government relief (\$'m)



49.6

125.3 / 252.6%

<sup>&</sup>lt;sup>1</sup> 2020 has been restated due to a change in accounting policy; <sup>2</sup> NM: Not Meaningful

<sup>&</sup>lt;sup>3</sup> EBITDA excludes impairment and gain/(loss) on disposal

#### Income Statement – 3Q2021

#### 3Q2021 vs 3Q2020

- Revenue 个\$60.3m or 7.4%
  - Excluding Government relief, Revenue ↑\$61.3m or 7.5% Public Transport Services ↑\$65.3m; Automotive Engineering Services ↑\$5.1m; Taxi ↓(\$9.7m)
  - Includes Government relief of \$3.1m (3Q2020: \$4.1m)
    - Relief for unhired taxis, property tax and rental in Singapore \$1.7m
    - Revenue support for charter bus businesses in the UK \$1.4m
- Operating Costs ↑(\$84.1m) or (12.9%)
  - Excluding Government relief, Total Operating Costs ↑(\$60.7m) or (8.8%) Public Transport Services ↑(\$61.3m)
  - Includes Government relief of \$16.7m (3Q2020: \$40.1m)
    - Jobs Support Scheme and waiver of Foreign Worker Levy in Singapore \$16.5m
    - Employee furlough scheme in the UK \$0.2m

#### YTD Sep'21 vs YTD Sep'20

- Revenue ↑\$269.1m or 11.4%
  - Excluding Government relief, Revenue 个\$263.7m or 11.2% Public Transport Services 个\$197.5m; Taxi 个\$38.4m; Inspection & Testing 个\$13.4m; Driving Centre 个\$9.7m
  - Includes Government relief of \$14.8m (YTD Sep'20: \$9.4m)
    - Relief for unhired taxis, property tax and rental in Singapore \$3.2m
    - Revenue support for charter bus businesses in the UK \$10.3m
    - VAT exemption in China \$1.3m
- Operating Costs ↑(\$200.9m) or (10.4%)
  - Excluding Government relief, Total Operating Costs 个(\$146.0m) or (7.1%) Public Transport Services 个(\$147.0m)
  - Includes Government relief of \$62.2m (YTD Sep'20: \$117.1m)
    - Jobs Support Scheme and waiver of Foreign Worker Levy in Singapore \$58.7m
    - Employee furlough scheme in the UK \$3.5m



#### Income Statement – Quarter-to-Quarter

|   | 1Q2021  | 2Q2021  | 3Q2021  |
|---|---------|---------|---------|
| Revenue (\$'m)                            | 856.3   | 886.2   | 880.3   |
| Depreciation and Amortisation (\$'m)      | (100.1) | (105.7) | (102.5) |
| Other Operating Costs (\$'m)              | (674.9) | (727.2) | (737.5) |
| Operating Profit (\$'m)                   | 81.3    | 53.3    | 40.3    |
| Profit After Tax (\$'m)                   | 66.8    | 40.8    | 31.3    |
| Profit After Tax and MI (\$'m)            | 56.2    | 34.8    | 25.8    |
| EBITDA (\$'m) <sup>1</sup>                | 181.1   | 157.6   | 142.1   |
|   |         |         |         |
| Operating Profit before Government relief |         |         |         |

| Operating Profit before Government relief (\$'m) | 47.9 | 29.5 | 20.5 |
|--|------|------|------|
| COVID-19 Government relief (\$'m)                | 33.4 | 23.8 | 19.8 |
| Operating Profit after Government relief (\$'m)  | 81.3 | 53.3 | 40.3 |



#### Income Statement – Quarter-to-Quarter

#### COVID-19 situation remained volatile through 3Q2021

- Further outbreaks and tightening of measures in most geographies
  - Singapore moved to Phase 3 (Heightened Alert) in July 2021
  - Full lockdowns in most states in Australia throughout 3Q2021
  - Some further virus outbreaks in China were controlled relatively quickly
  - UK re-opening commenced July 2021
- 3Q2021 revenue decreased (0.7%) on 2Q2021
  - Further COVID-19 discounts for Taxis in Singapore largely offset by increased revenues from Public Transport Services
- Operating costs increased in line with activity levels and rising fuel prices, reducing government reliefs
- Government relief mostly tapering off, except for in UK



#### Balance Sheet

|                                     | Sep 21  | Dec 20 <sup>1</sup> | Fav/(Adv)        |
|-------------------------------------|---------|---------------------|------------------|
| Cash and short-term deposits (\$'m) | 867.4   | 742.8               | 124.6 / 16.8%    |
| Other current assets (\$'m)         | 634.5   | 681.4               | (46.9) / (6.9%)  |
| Non-current assets (\$'m)           | 3,355.1 | 3,534.4             | (179.3) / (5.1%) |
| Total Assets (\$'m)                 | 4,857.0 | 4,958.6             | (101.6) / (2.0%) |
|                                     |         |                     |                  |
| Current liabilities (\$'m)          | 929.6   | 1,012.5             | 82.9 / 8.2%      |
| Non-current liabilities (\$'m)      | 821.4   | 877.4               | 56.0 / 6.4%      |
| Total Liabilities (\$'m)            | 1,751.0 | 1,889.9             | 138.9 / 7.3%     |
|                                     |         |                     |                  |
| Total Equity (\$'m)                 | 3,106.0 | 3,068.7             | 37.3 / 1.2%      |

- Decrease in total assets mainly due to depreciation and collection of receivables, partially offset by increase in cash and short-term deposits
- Decrease in total liabilities mainly due to scheduled repayment of borrowings
- Increase in total equity mainly due to profit for the period, partially offset by dividends paid



#### Cashflow

|                                | 3Q2021 (\$'m) |         | YTD Sep'21 (\$m) |         |
|--------------------------------|---------------|---------|------------------|---------|
|                                |               |         |                  |         |
| Cash from Operating Activities |               | 163.3   |                  | 582.7   |
|                                |               |         |                  |         |
| <u>Utilisation of Cash:</u>    |               |         |                  |         |
| Net CAPEX                      | (51.9)        |         | (136.1)          |         |
| Dividends                      | (54.5)        |         | (105.3)          |         |
| Tax                            | (16.2)        |         | (61.8)           |         |
| Others                         | (3.3)         |         | 1.4              |         |
| Total Utilisation of Cash      |               | (125.9) |                  | (301.8) |
|                                |               |         |                  |         |
| Net Decrease in Borrowings     |               | (62.8)  |                  | (156.3) |
| Net Cash Inflow                |               | (25.4)  |                  | 124.6   |

<sup>• 3</sup>Q2021 Free Cash Flow \$72.8m



<sup>•</sup> EBITDA \$142.1m – net capex (\$51.9m) – tax (\$16.2m) – net interest (\$1.2m)

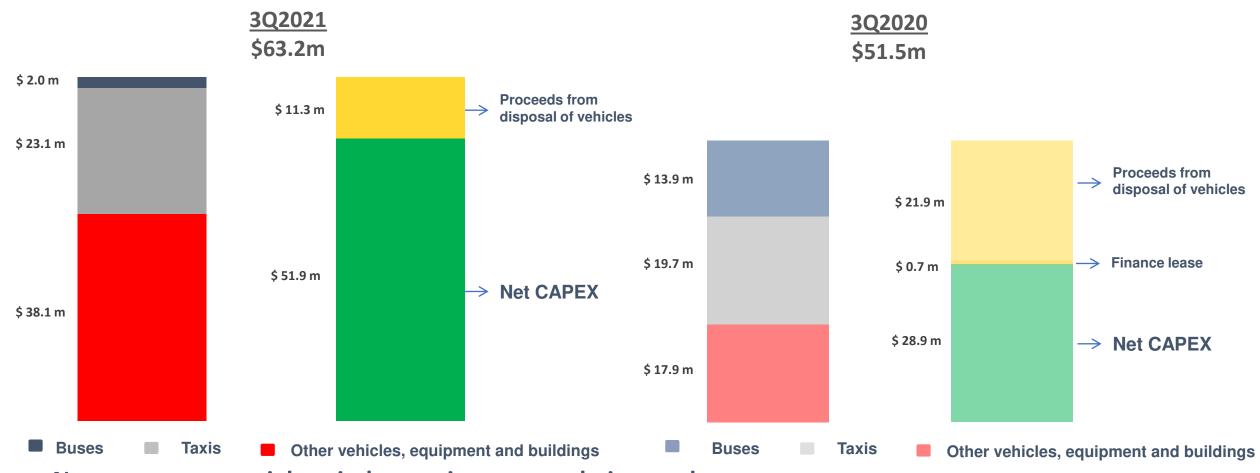
#### Group Treasury Status

|                                     | Sep 21     | Dec 20 <sup>1</sup> | Fav/(Adv)            |
|-------------------------------------|------------|---------------------|----------------------|
| Cash and short-term deposits        | \$867.4m   | \$742.8m            | \$124.6m / 16.8%     |
| Borrowings + finance leases         | (\$409.9m) | (\$552.3m)          | \$142.4m / 25.8%     |
| Gross Gearing (gross debt / equity) | 13.2%      | 18.0%               | 4.8% points          |
|                                     |            |                     |                      |
| Committed facilities                | \$225.0m   | \$435.9m            | (\$210.9m) / (48.4%) |
| Uncommitted facilities              | \$543.6m   | \$514.3m            | \$29.3m / 5.7%       |
| Total Available facilities          | \$768.6m   | \$950.2m            | (\$181.6m) / (19.1%) |

- Net cash position as at 30 Sep 2021 \$457.5m vs 31 Dec 2020 \$190.5m
  - Cash and short-term deposits increased from operating cashflows, net of 2020 final & 2021 interim dividends paid
  - Borrowings + finance leases decreased after scheduled repayments, other debts paid down where possible
- The Group has available facilities of ~\$770m in various currencies
  - Conscious effort to preserve and upsize facilities for risk management purposes



## CAPEX Summary – 3Q2021

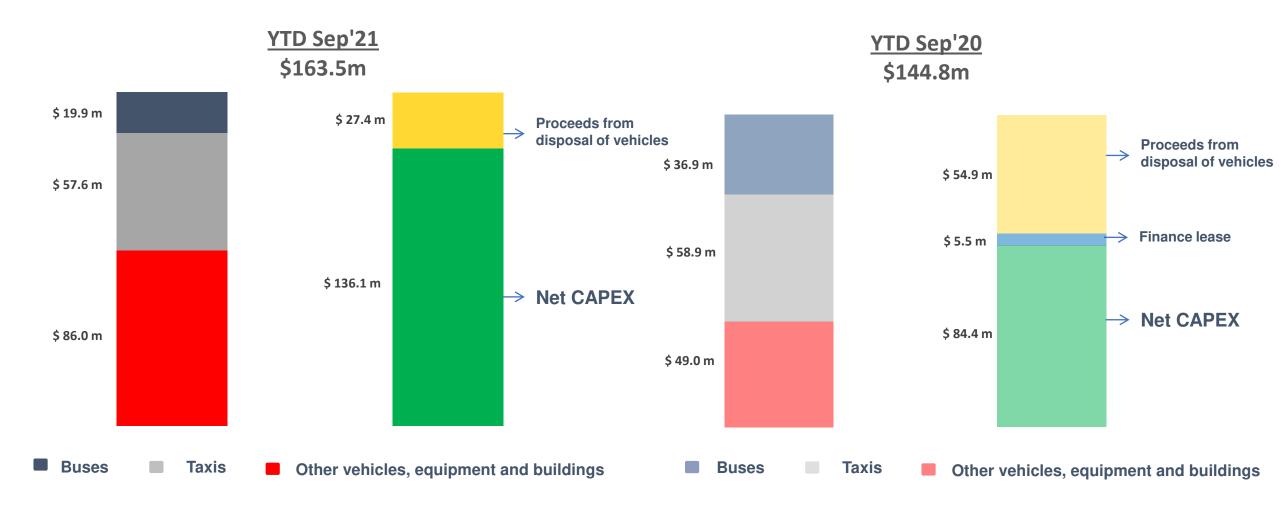


#### No new non-essential capital commitments are being made

- Taxi SG taxi fleet renewal and replacement under hybrid vehicle programme continued, further EV taxis purchased in China
- Buses purchase of hybrid bus fleet in AU for fleet replacement for transport authorities which are funded by contracts
- Others includes land, buildings and depots \$18.2m; equipment \$7.6m; rental vehicles and ambulances \$6.5m; and operational technology \$4.8m



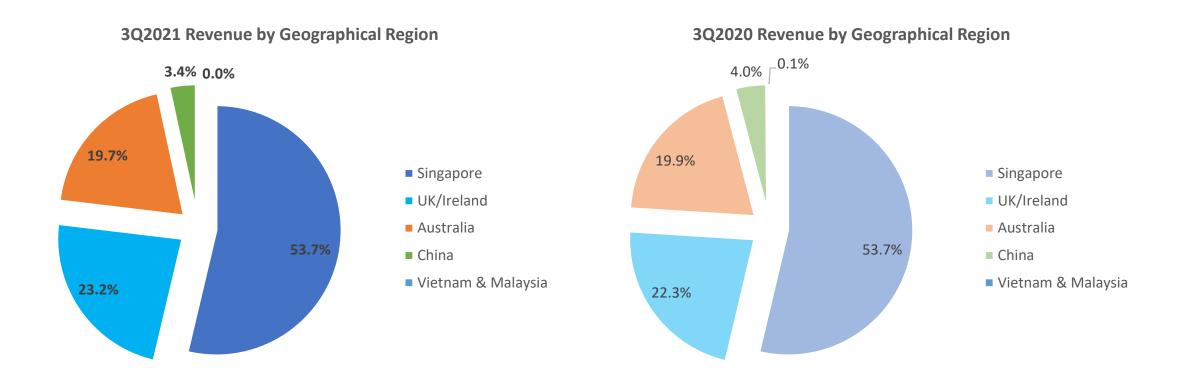
## CAPEX Summary – YTD Sep'21



#### CAPEX spending remains under control

Others includes land, buildings and depots \$35.3m; rental vehicles and ambulances \$20.2m; operational technology \$13.6m; and equipment \$13.5m

## Revenue by Geographical Region – 3Q2021

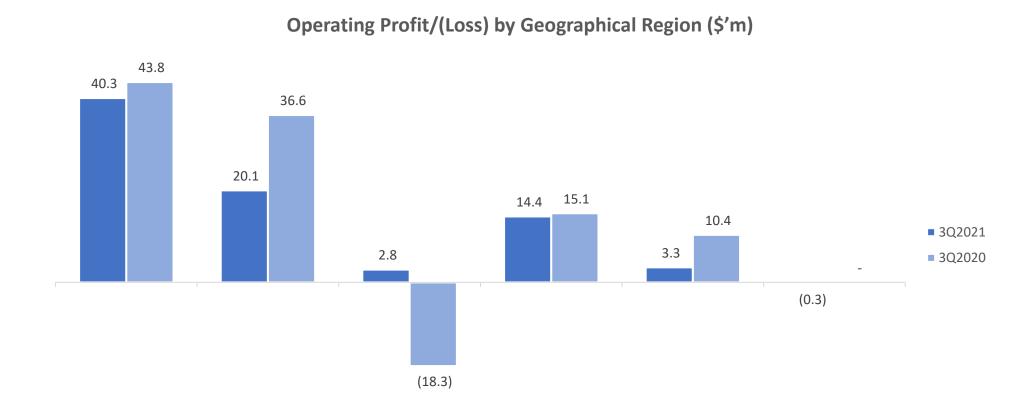


• 3Q2021 overseas revenue contribution of 46.3% (3Q2020 : 46.3%)



## Operating Profit by Region – 3Q2021

Singapore



Significant government reliefs in Singapore and China in 2020 cushioned COVID-19 impacts

Australia

China

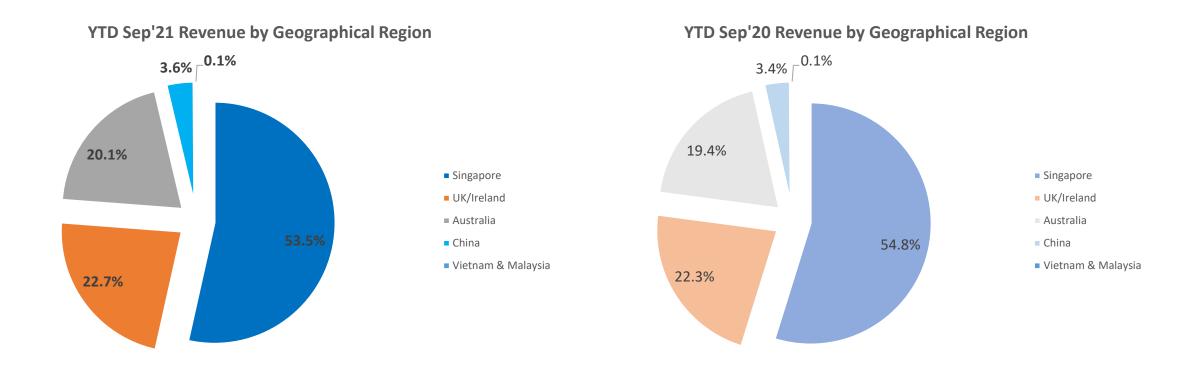
Vietnam & Malaysia

UK/Ireland



Total

## Revenue by Geographical Region – YTD Sep'21

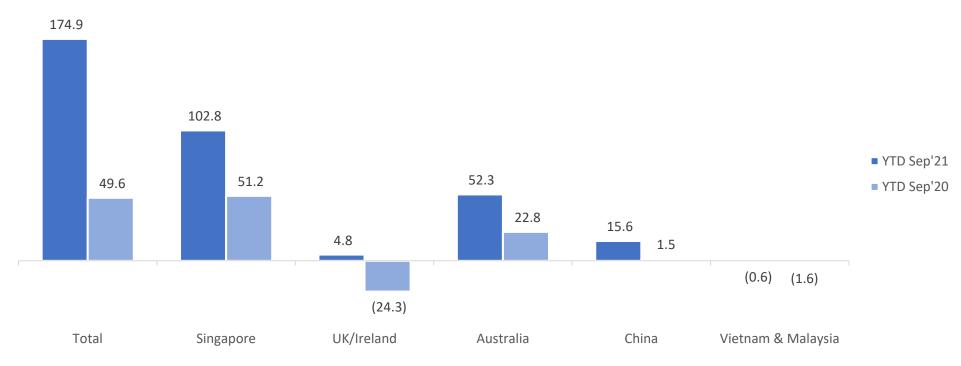


YTD Sep'21 overseas revenue contribution of 46.5% (YTD Sep'20 : 45.2%)



## Operating Profit by Region – YTD Sep'21





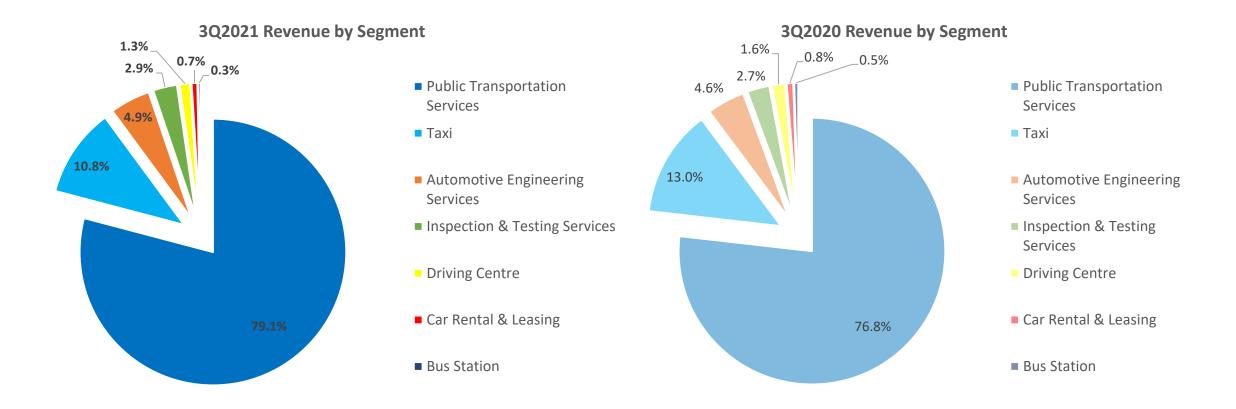
All regions except Vietnam & Malaysia returned to Operating Profits in 2021 compared to
 Operating Losses during full lockdowns in 2020

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# PERFORMANCE BY BUSINESS SEGMENT FOR 3Q2021

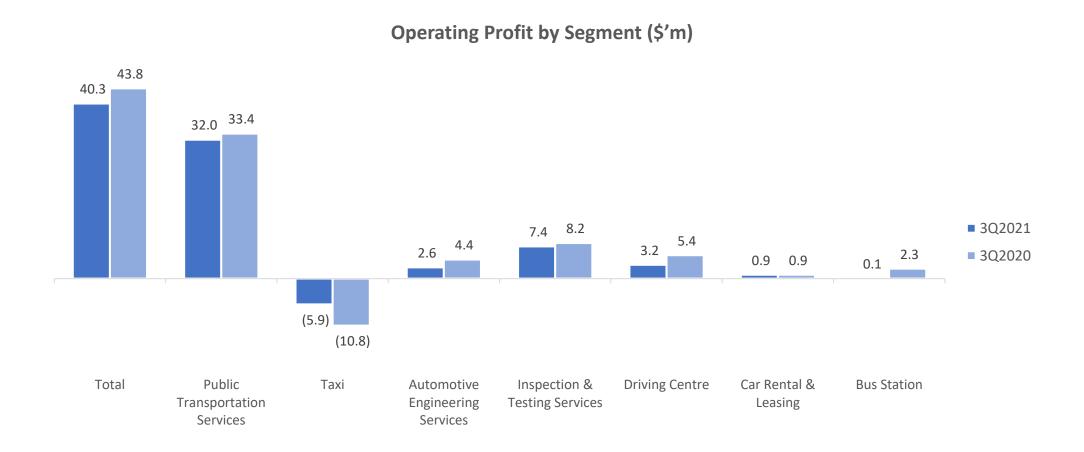


## Revenue by Segment – 3Q2021





## Operating Profit by Segment – 3Q2021





#### Public Transport Services

| \$'m                    | 1Q<br>2021 | 2Q<br>2021 | 3Q<br>2021 | 3Q<br>2020 |
|-------------------------|------------|------------|------------|------------|
| Revenue                 | 665.6      | 708.6      | 710.6      | 644.3      |
| Operating Costs         | (621.3)    | (670.4)    | (678.6)    | (606.4)    |
|                         | 44.3       | 38.2       | 32.0       | 37.9       |
| Impairment              | -          | -          | -          | (4.5)      |
| Operating Profit ("OP") | 44.3       | 38.2       | 32.0       | 33.4       |

| OP before Government relief | 17.0 | 17.6 | 15.5 | 3.3  |
|-----------------------------|------|------|------|------|
| COVID-19 Government relief  | 27.3 | 20.6 | 16.5 | 30.1 |
| OP after Government relief  | 44.3 | 38.2 | 32.0 | 33.4 |

- Revenue in 3Q2021 vs 3Q2020 increased by \$66.3m or 10.3%
  - Singapore higher revenues compared to PCP from fuel indexation from higher oil prices
  - Australia public transport schedules remain stable, slight increase in ad-hoc charter activities
  - UK full schedules on public bus services continued despite national lockdown, local Government revenue support provided for charter businesses
- COVID-19 Government reliefs helped to partially mitigate lower activity levels
  - Local Government revenue support in the UK provided for charter businesses in addition to furlough scheme
  - JSS in Singapore partially offset lower rail ridership



<sup>&</sup>lt;sup>1</sup> 2020 has been restated due to a change in accounting policy

#### Taxi

| \$'m                        | 1Q<br>2021 | 2Q<br>2021 | 3Q<br>2021 | 3Q<br>2020 |
|-----------------------------|------------|------------|------------|------------|
| Revenue                     | 119.7      | 106.2      | 97.3       | 109.0      |
| Operating Costs             | (101.1)    | (106.9)    | (103.2)    | (106.8)    |
|                             | 18.6       | (0.7)      | (5.9)      | 2.2        |
| Impairment                  | -          | -          | -          | (13.0)     |
| Operating Profit ("OP")     | 18.6       | (0.7)      | (5.9)      | (10.8)     |
|                             |            |            |            |            |
| OP before Government relief | 14.0       | (2.1)      | (8.0)      | (20.2)     |
| COVID-19 Government relief  | 4.6        | 1.4        | 2.1        | 9.4        |
| OP after Government relief  | 18.6       | (0.7)      | (5.9)      | (10.8)     |

- Revenue in 3Q2021 vs 3Q2020 decreased by (\$11.7m) or (10.7%)
  - Mainly from higher COVID-19 rental discounts in Phase 3 (Heightened Alert) period
- COVID-19 Government reliefs continued in Singapore



## Automotive Engineering Services

| \$'m                        | 1Q<br>2021 | 2Q<br>2021 | 3Q<br>2021 | 3Q<br>2020 |
|-----------------------------|------------|------------|------------|------------|
| Revenue                     | 42.0       | 43.5       | 44.2       | 39.1       |
| Operating Costs             | (39.0)     | (40.9)     | (41.6)     | (34.7)     |
|                             | 3.0        | 2.6        | 2.6        | 4.4        |
| Impairment                  | -          | -          | -          | -          |
| Operating Profit ("OP")     | 3.0        | 2.6        | 2.6        | 4.4        |
|                             |            |            |            |            |
| OP before Government relief | 2.6        | 2.2        | 2.5        | 3.4        |
| COVID-19 Government relief  | 0.4        | 0.4        | 0.1        | 1.0        |
| OP after Government relief  | 3.0        | 2.6        | 2.6        | 4.4        |

- Revenue in 3Q2021 vs 3Q2020 increased by \$5.1m or 13.0%
  - Higher fuel sale revenues from rising oil prices, albeit at lower margins to support taxi drivers



### Inspection & Testing Services

| \$'m                        | 1Q<br>2021 | 2Q<br>2021 | 3Q<br>2021 | 3Q<br>2020 |
|-----------------------------|------------|------------|------------|------------|
| Revenue                     | 24.1       | 25.0       | 26.3       | 22.4       |
| Operating Costs             | (16.5)     | (17.4)     | (18.9)     | (14.2)     |
|                             | 7.6        | 7.6        | 7.4        | 8.2        |
| Impairment                  | -          | -          | -          | -          |
| Operating Profit ("OP")     | 7.6        | 7.6        | 7.4        | 8.2        |
|                             |            |            |            |            |
| OP before Government relief | 7.0        | 6.9        | 7.0        | 6.1        |
| COVID-19 Government relief  | 0.6        | 0.7        | 0.4        | 2.1        |
| OP after Government relief  | 7.6        | 7.6        | 7.4        | 8.2        |

- Revenue in 3Q2021 vs 3Q2020 increased by \$3.9m or 17.4%
  - Recovery in in activity levels for non-vehicle testing continues
- Operating profit margin reducing as Government reliefs taper off



## Driving Centre

| \$'m                        | 1Q<br>2021 | 2Q<br>2021 | 3Q<br>2021 | 3Q<br>2020 |
|-----------------------------|------------|------------|------------|------------|
| Revenue                     | 13.9       | 12.7       | 11.5       | 13.1       |
| Operating Costs             | (8.2)      | (8.3)      | (8.3)      | (7.7)      |
|                             | 5.7        | 4.4        | 3.2        | 5.4        |
| Impairment                  | -          | -          | -          | -          |
| Operating Profit ("OP")     | 5.7        | 4.4        | 3.2        | 5.4        |
|                             |            |            |            |            |
| OP before Government relief | 5.3        | 3.9        | 2.7        | 4.1        |
| COVID-19 Government relief  | 0.4        | 0.5        | 0.5        | 1.3        |
| OP after Government relief  | 5.7        | 4.4        | 3.2        | 5.4        |

- Revenue in 3Q2021 vs 3Q2020 decreased by (\$1.6m) or (12.2%)
  - Short term closure in July 2021 due to COVID-19 case
- Operating profit margin affected accordingly



## Car Rental & Leasing

| \$'m                        | 1Q<br>2021 | 2Q<br>2021 | 3Q<br>2021 | 3Q<br>2020 |
|-----------------------------|------------|------------|------------|------------|
| Revenue                     | 6.4        | 6.6        | 6.5        | 6.5        |
| Operating Costs             | (5.6)      | (5.7)      | (5.6)      | (5.6)      |
|                             | 0.8        | 0.9        | 0.9        | 0.9        |
| Impairment                  | -          | -          | -          | -          |
| Operating Profit ("OP")     | 0.8        | 0.9        | 0.9        | 0.9        |
|                             |            |            |            |            |
| OP before Government relief | 0.7        | 0.7        | 0.7        | 0.7        |
| COVID-19 Government relief  | 0.1        | 0.2        | 0.2        | 0.2        |
| OP after Government relief  | 0.8        | 0.9        | 0.9        | 0.9        |

Revenue and operating profit margin in 3Q2021 in line with 3Q2020



#### **Bus Station**

| \$'m                        | 1Q<br>2021 | 2Q<br>2021 | 3Q<br>2021 | 3Q<br>2020 |
|-----------------------------|------------|------------|------------|------------|
| Revenue                     | 3.8        | 2.8        | 2.8        | 4.5        |
| Operating Costs             | (2.5)      | (2.5)      | (2.7)      | (2.2)      |
|                             | 1.3        | 0.3        | 0.1        | 2.3        |
| Impairment                  | -          | -          | -          | -          |
| Operating Profit ("OP")     | 1.3        | 0.3        | 0.1        | 2.3        |
|                             |            |            |            |            |
| OP before Government relief | 1.3        | 0.3        | 0.1        | 2.2        |
| COVID-19 Government relief  | -          | -          | -          | 0.1        |
| OP after Government relief  | 1.3        | 0.3        | 0.1        | 2.3        |

- Lower CN bus station revenue in 3Q2021 vs 3Q2020 by (\$1.7m) or (37.8%)
  - Further lockdowns and traveling restrictions imposed in 3Q2021
- Operating profit margin decreased due to additional COVID-19 related costs and no government relief granted in 3Q2021



## 3Q2021 Summary

#### COVID-19

- Vaccinations progressing well across major economies and nations
- Spikes and mutations worrying, restrictions reimposed in most geographies
- Recovery remains uncertain and uneven across geographies

#### • P&L – 3Q2021 Group PATMI \$25.8m

Lower than 2Q2020 due to Phase 3 (Heightened Alert) in Singapore

#### Balance Sheet

- Balance sheet remains strong
- Free cash flows, cash and facilities adequate for business continuity and growth



## **THANK YOU**



## Appendix – Segments 3Q2021

| (S\$m)                          | 3Q2021<br>Revenue | 3Q2020<br>Revenue <sup>1</sup> | 3Q2021<br>Operating Profit | 3Q2020<br>Operating Profit <sup>1</sup> |
|---------------------------------|-------------------|--------------------------------|----------------------------|---|
| Public Transportation Services  | 710.6             | 644.3                          | 32.0                       | 33.4                                    |
| Taxi                            | 97.3              | 109.0                          | (5.9)                      | (10.8)                                  |
| Automotive Engineering Services | 44.2              | 39.1                           | 2.6                        | 4.4                                     |
| Inspection & Testing Services   | 26.3              | 22.4                           | 7.4                        | 8.2                                     |
| Driving Centre                  | 11.5              | 13.1                           | 3.2                        | 5.4                                     |
| Car Rental & Leasing            | 6.5               | 6.5                            | 0.9                        | 0.9                                     |
| Bus Station                     | 2.8               | 4.5                            | 0.1                        | 2.3                                     |
| Elimination                     | (18.9)            | (18.9)                         | -                          | -                                       |
| Total                           | 880.3             | 820.0                          | 40.3                       | 43.8                                    |

• Elimination relates to elimination of inter-segment services



## Appendix – Segments YTD Sep'21

| (S\$m)                          | YTD Sep'21<br>Revenue | YTD Sep'20<br>Revenue <sup>1</sup> | YTD Sep'21<br>Operating Profit | YTD Sep'20<br>Operating Profit <sup>1</sup> |
|---------------------------------|-----------------------|------------------------------------|--------------------------------|---|
| Public Transportation Services  | 2,084.8               | 1,878.6                            | 114.5                          | 88.9  |
| Taxi                            | 323.2                 | 287.6                              | 12.0                           | (79.2)                                      |
| Automotive Engineering Services | 129.7                 | 121.2                              | 8.2                            | 12.1  |
| Inspection & Testing Services   | 75.4                  | 62.3                               | 22.6                           | 17.6  |
| Driving Centre                  | 38.1                  | 28.6                               | 13.3                           | 4.2   |
| Car Rental & Leasing            | 19.5                  | 20.4                               | 2.6                            | 1.7   |
| Bus Station                     | 9.4                   | 11.3                               | 1.7                            | 4.3   |
| Elimination                     | (57.3)                | (56.3)                             | -                              | -   |
| Total                           | 2,622.8               | 2,353.7                            | 174.9                          | 49.6  |

Elimination relates to elimination of inter-segment services

