

CHART

1



ComfortDelGro Corporation Limited FY2014 Results

11 Feb 2015



Financial Overview

CHART 3

Key Financial Highlights

		<u>Increase</u>	<u>FY14 \$'m</u>	<u>FY13 \$'m</u>
Revenue	↑	\$303.6m / 8.1%	4,051.3	3,747.7
Op expense	↑	\$287.8m / 8.7%	3,609.2	3,321.4
Op profit	↑	\$15.8m / 3.7%	442.1	426.3
Net profit	↑	\$20.3m / 7.7%	283.5	263.2
EBITDA	↑	\$32.1m / 4.2%	795.8	763.7
EPS	↑	0.86¢ / 6.9%	13.29¢	12.43¢

CHART 4

Revenue growth of \$303.6m or 8.1% from all business segments

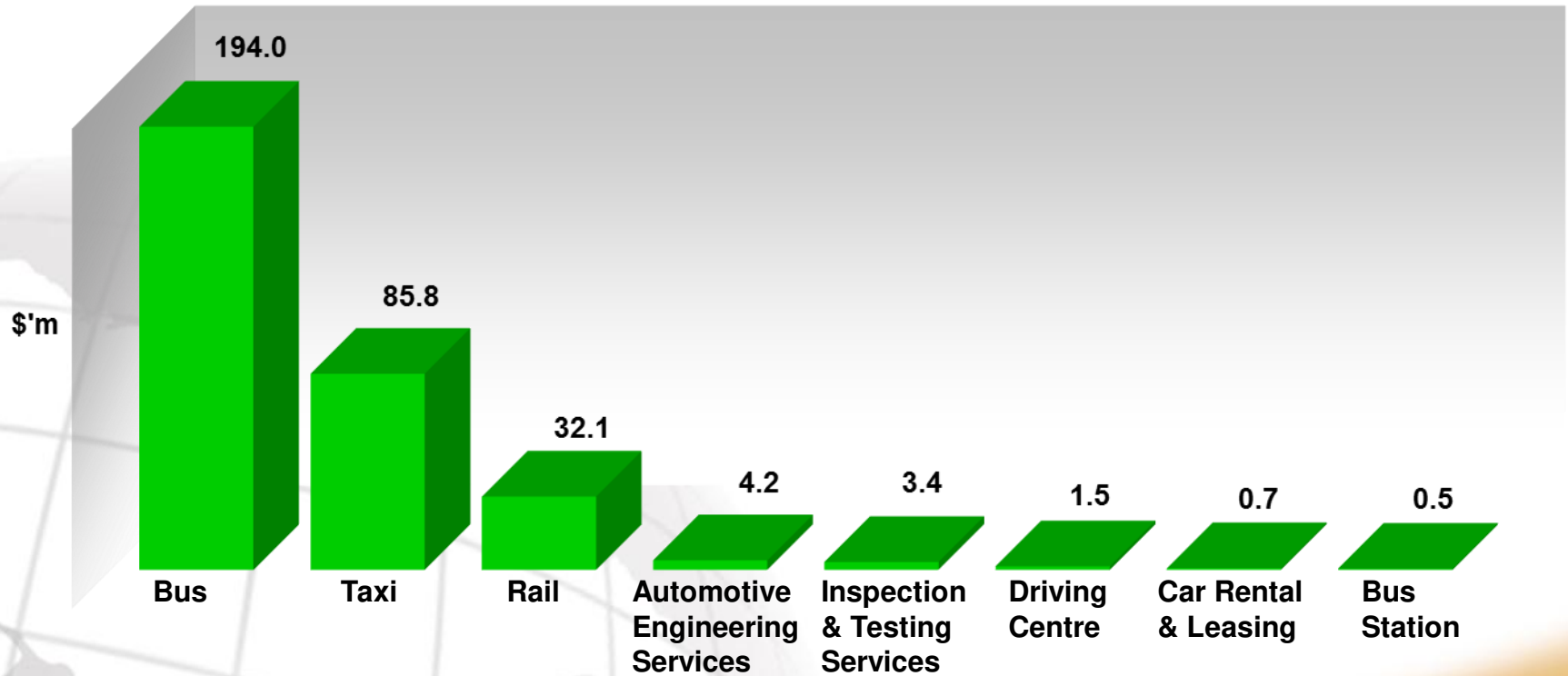


CHART 5

Operating expenses were \$287.8m or 8.7% higher

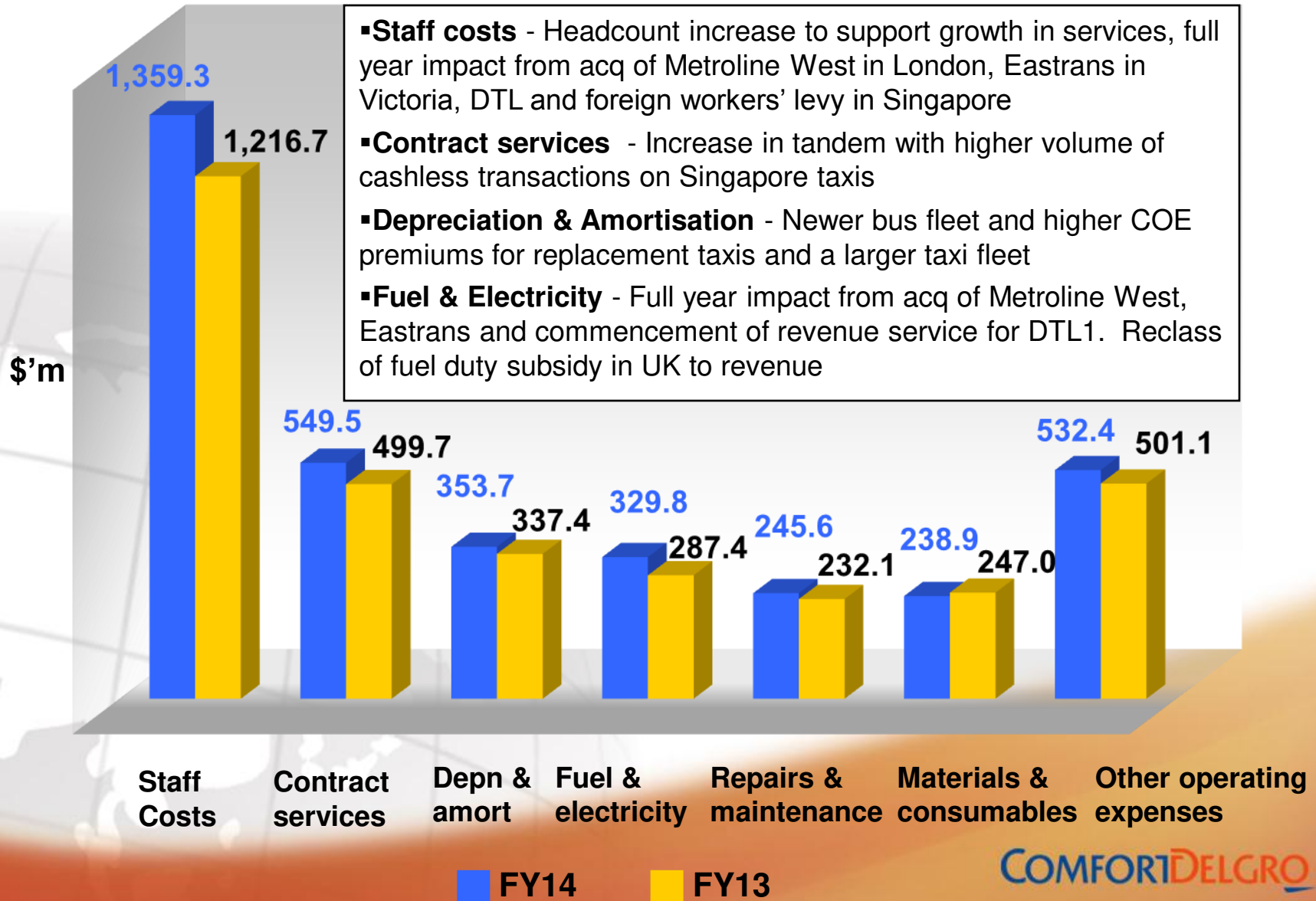


CHART 6

Broad based growth in operating profit

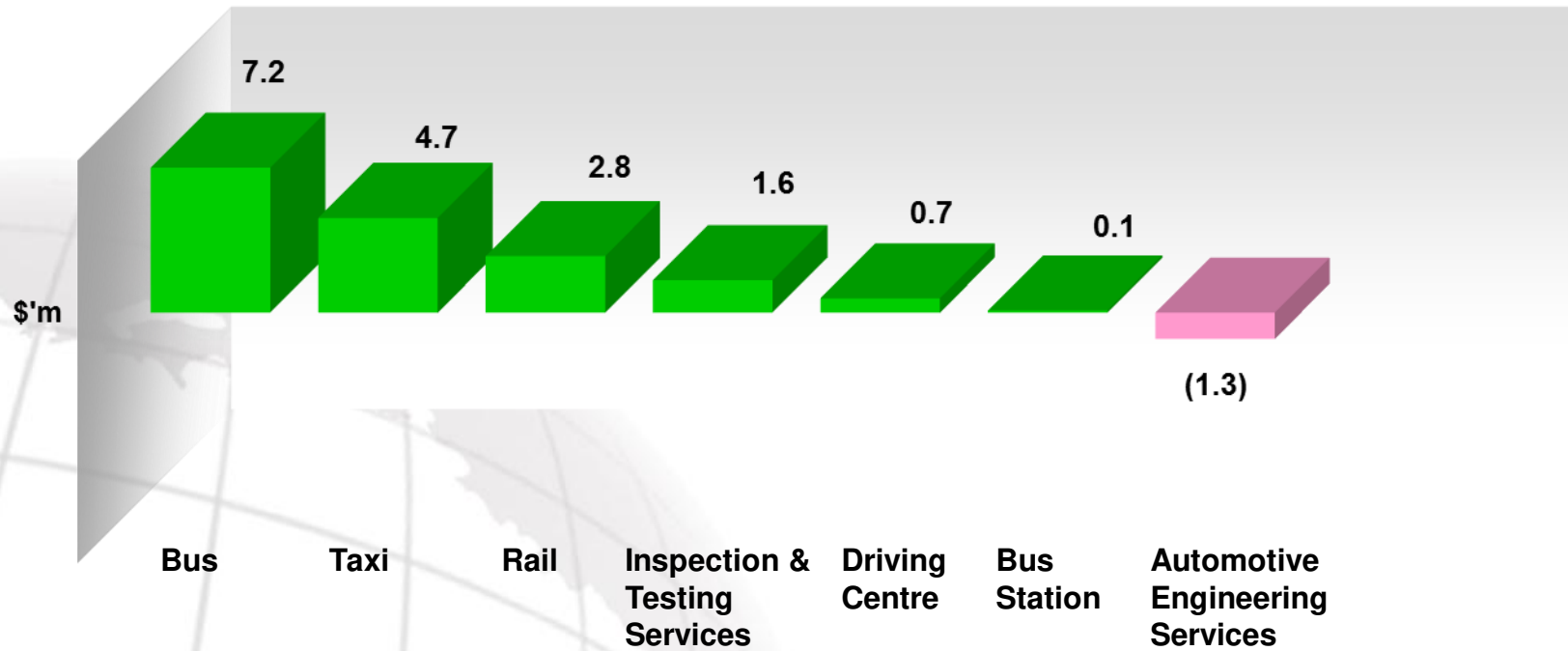


CHART 7

Financial Position Remains Strong

	Dec 14	Dec 13	Better/(Worse)	
Cash and short-term deposits	\$825.8m	\$830.6m	(\$4.8m)	(0.6%)
Borrowings	<u>\$737.1m</u>	<u>\$807.9m</u>	<u>\$70.8m</u>	<u>8.8%</u>
Net Cash	\$88.7m	\$22.7m	\$66.0m	290.8%
Gross Gearing	26.0%	28.9%	2.9% points	

CHART 8

Investing for Sustainable Growth

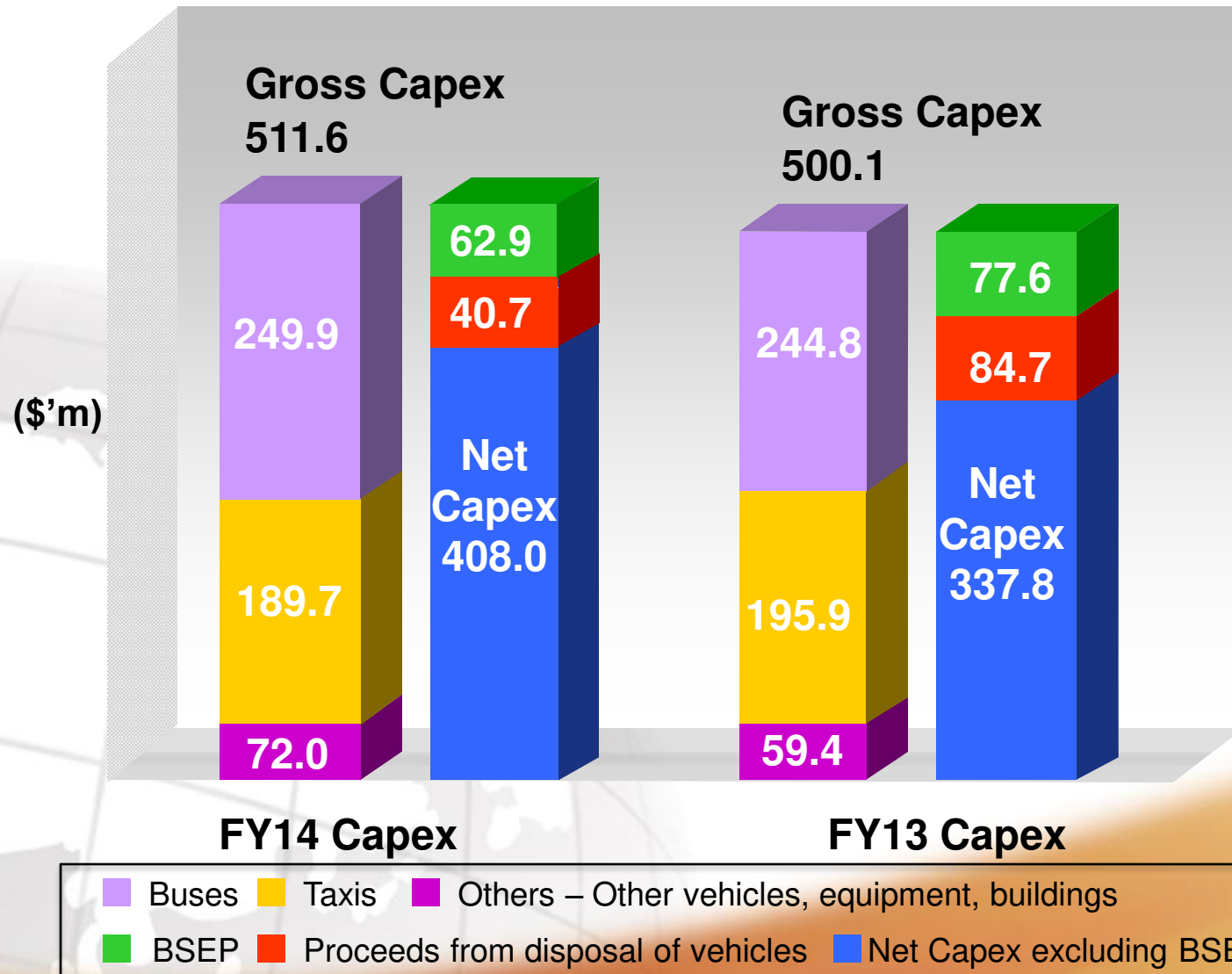


CHART 9

Cash flow

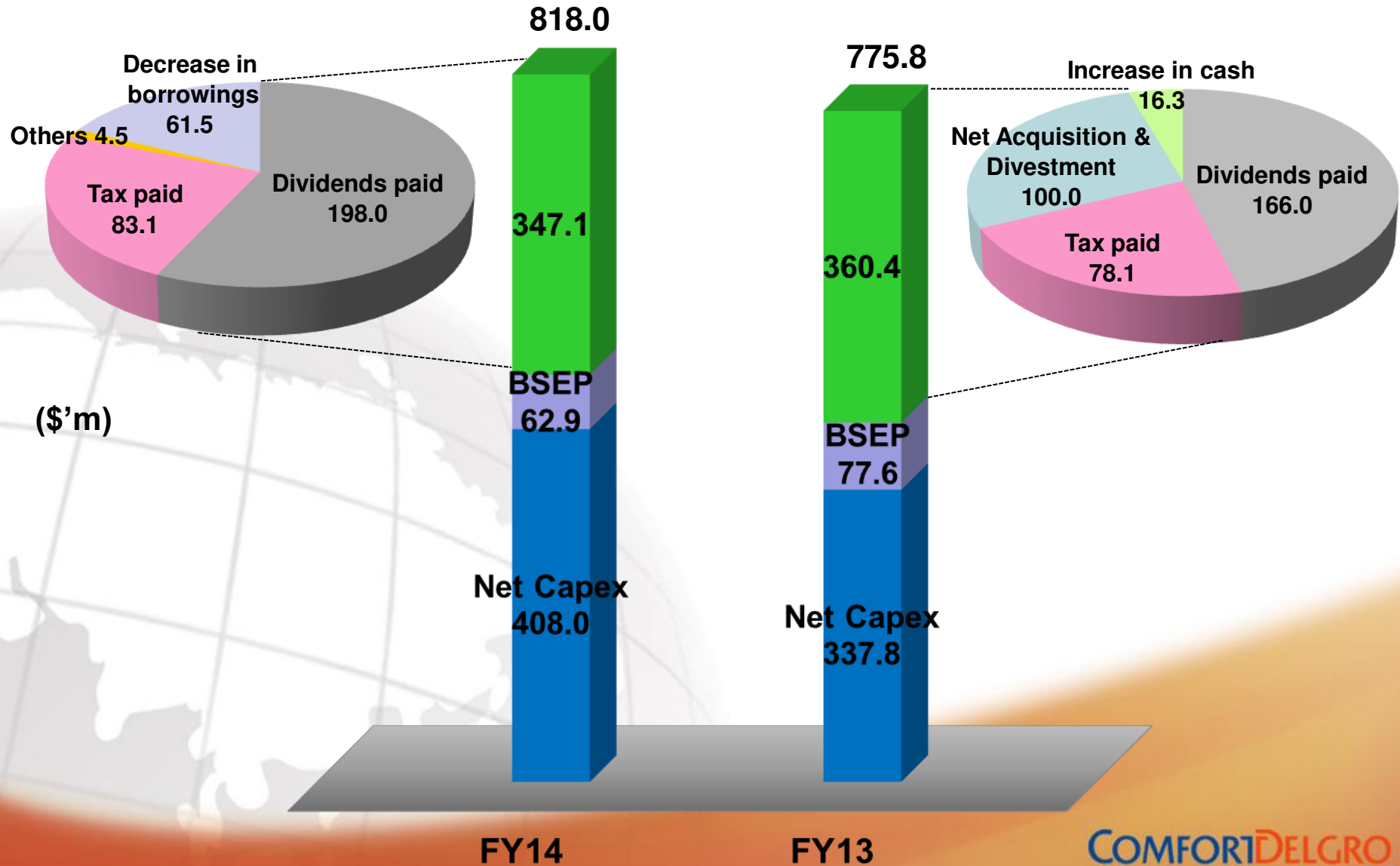
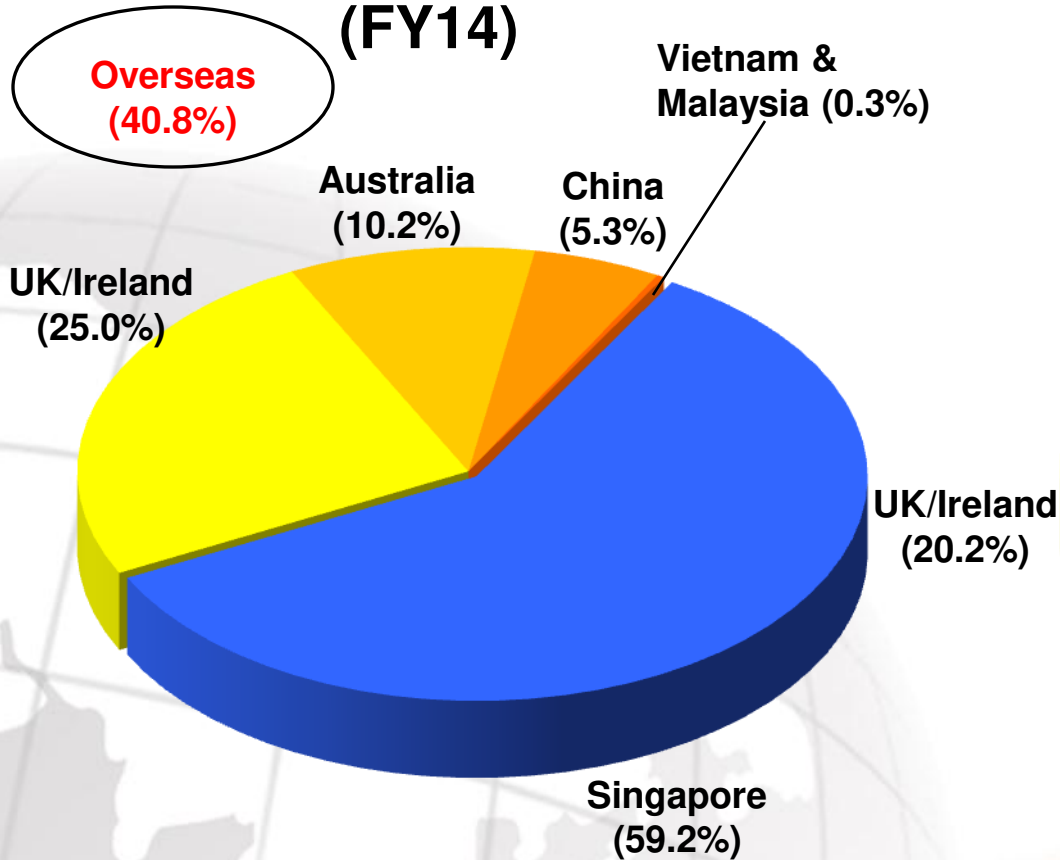


CHART 10

Overseas contribution to Group Revenue of 40.8% and Group Operating Profit of 48.6%

Group Revenue (FY14)



Group Operating Profit (FY14)

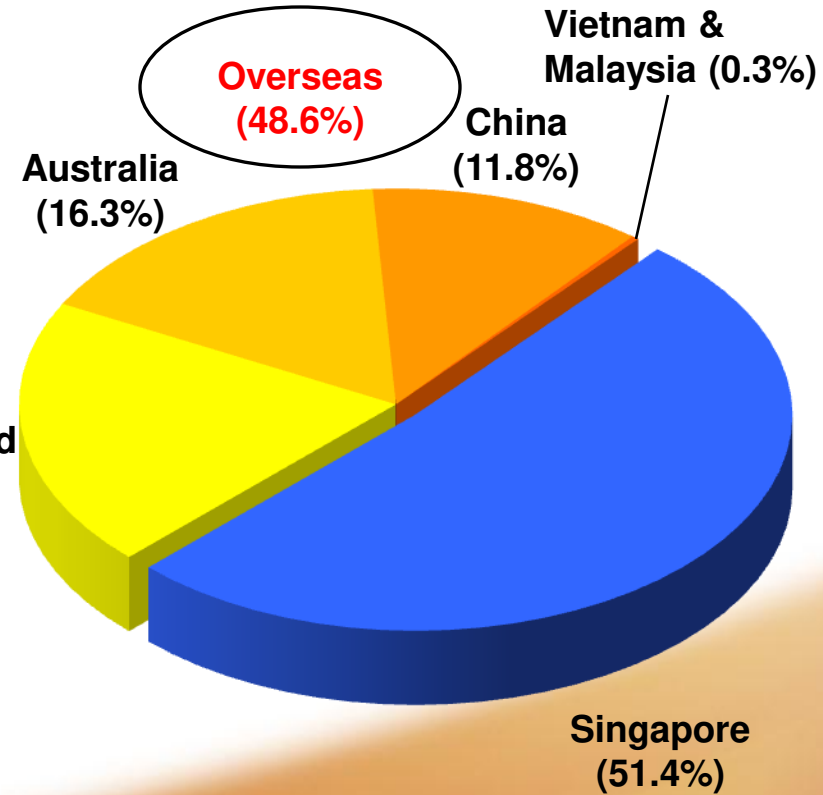
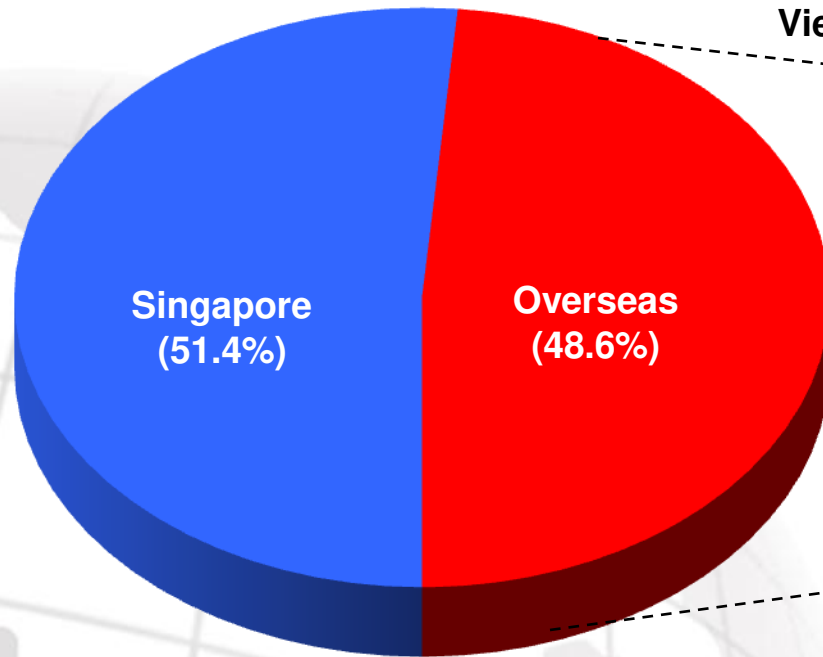


CHART 11

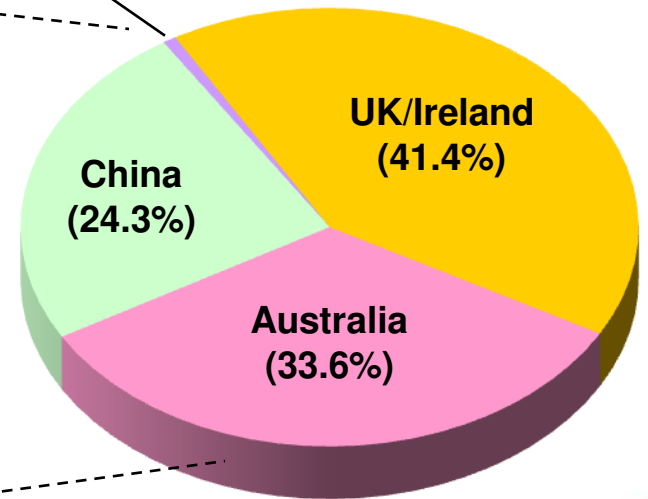
Overseas contribution to Group Operating Profit of 48.6%

Group Operating Profit (FY14)



Overseas Operating Profit (FY14)

Vietnam & Malaysia (0.7%)



Outlook



CHART 13

Outlook : Keen competition and cost pressures will continue to be felt throughout the Group

<u>Segments</u>	<u>Revenue Expectation</u>
Bus	Singapore : Increase UK/Ireland : Increase Australia : Increase
Rail	Increase
Bus Station	Maintain
Taxi	Singapore : Increase UK, China and Vietnam : Maintain Australia : Decrease
Automotive Engineering Services	Decrease
Driving Centre	Maintain
Inspection & Testing Services	Increase
Car Rental and Leasing	Maintain

Thank You