

CHART

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ComfortDelGro Corporation Limited FY2015 Results

12 Feb 2016



Financial Overview

CHART 3

Key Financial Highlights

		<u>Increase</u>	<u>FY15 \$'m</u>	<u>FY14 \$'m</u>
Revenue	↑	\$60.2m / 1.5%	4,111.5	4,051.3
Op Costs	↑	\$51.6m / 1.4%	3,660.8	3,609.2
Op Profit	↑	\$8.6m / 1.9%	450.7	442.1
Net Profit	↑	\$18.4m / 6.5%	301.9	283.5
EBITDA	↑	\$44.2m / 5.6%	840.0	795.8
EPS	↑	0.78¢ / 5.9%	14.07¢	13.29¢

CHART 4

Revenue Growth of \$60.2m or 1.5%

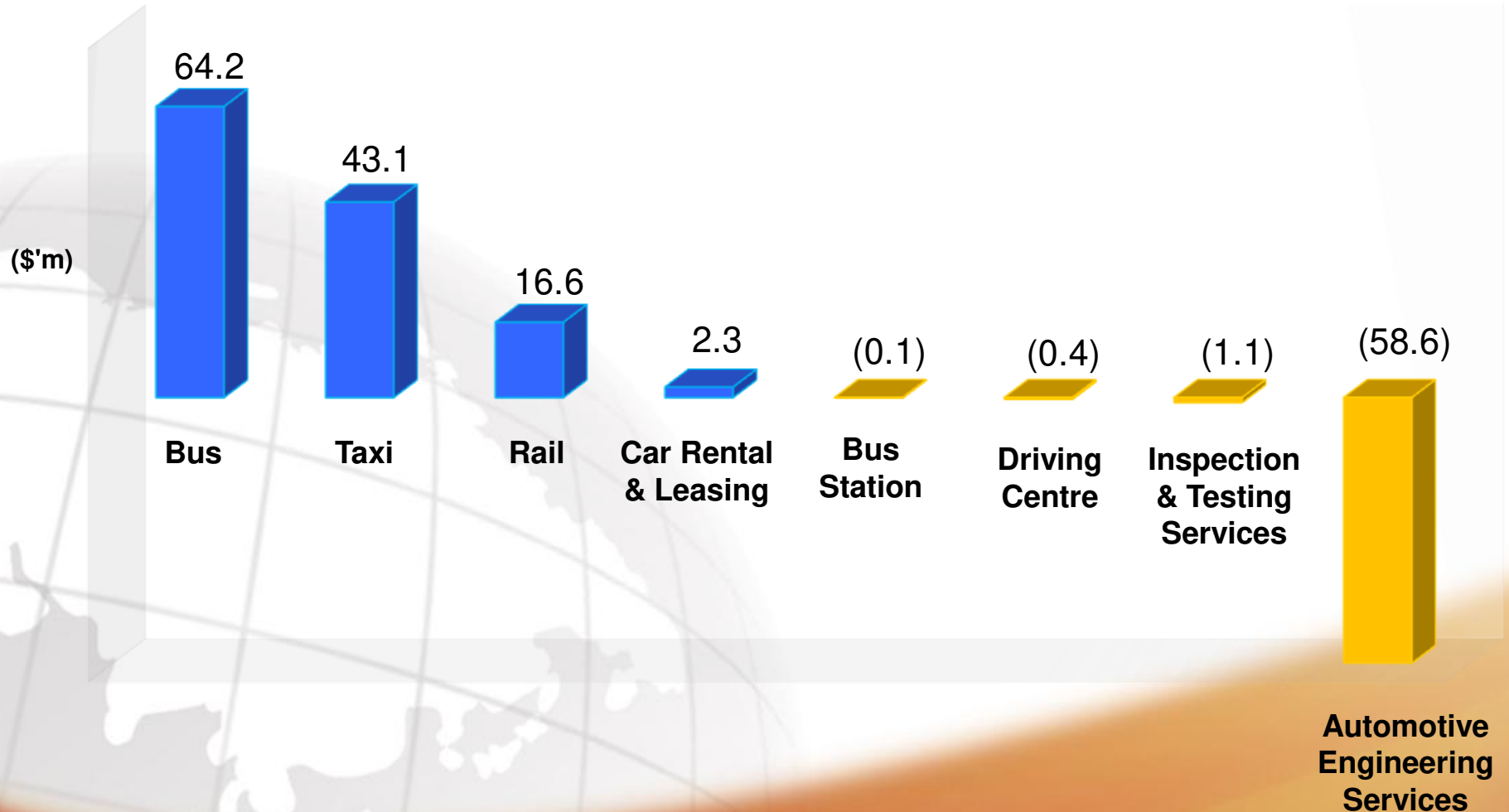


CHART 5

Operating Costs were \$51.6m or 1.4% higher

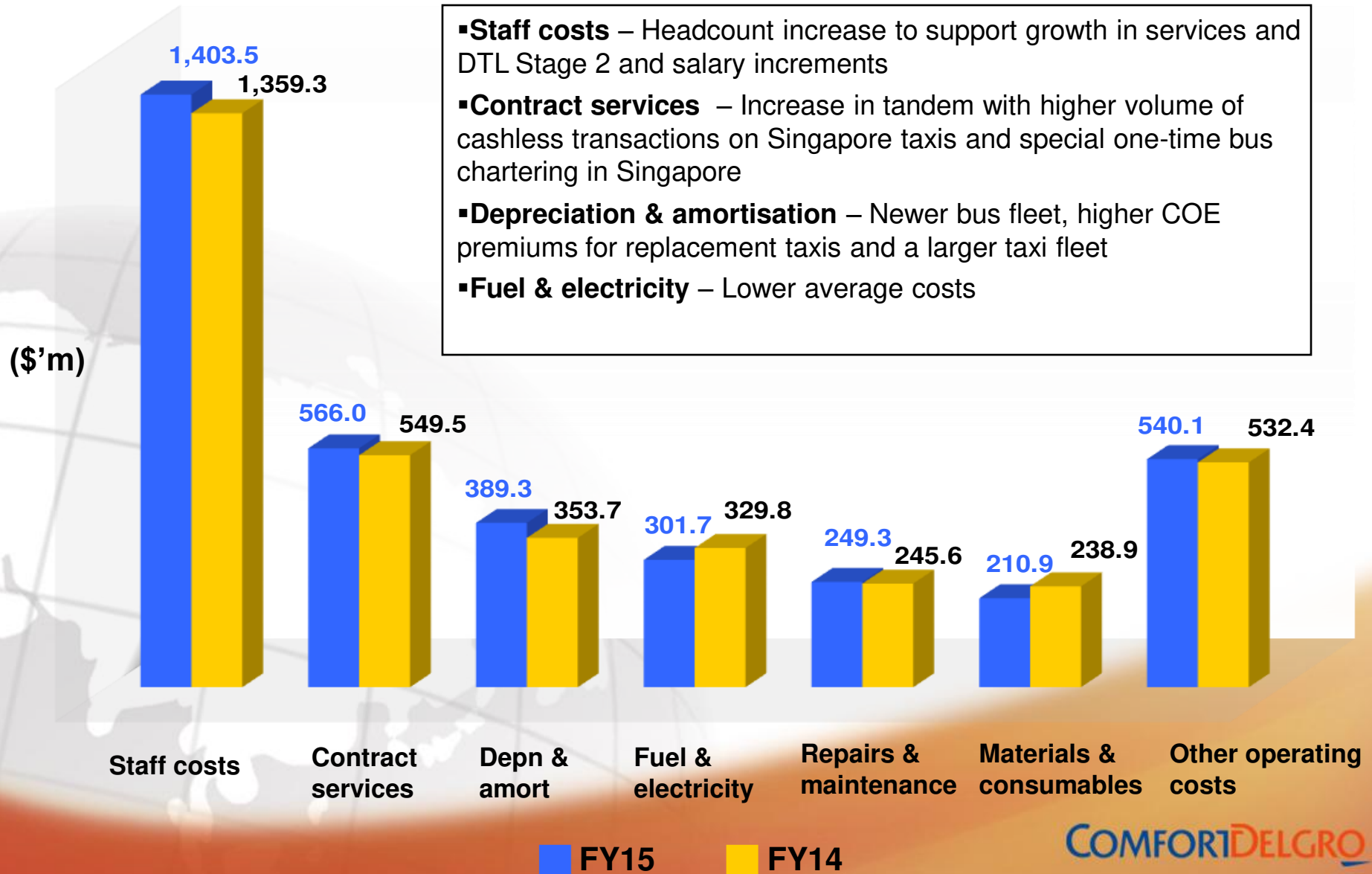


CHART 6

Taxi and Bus Businesses drive growth in Operating Profit

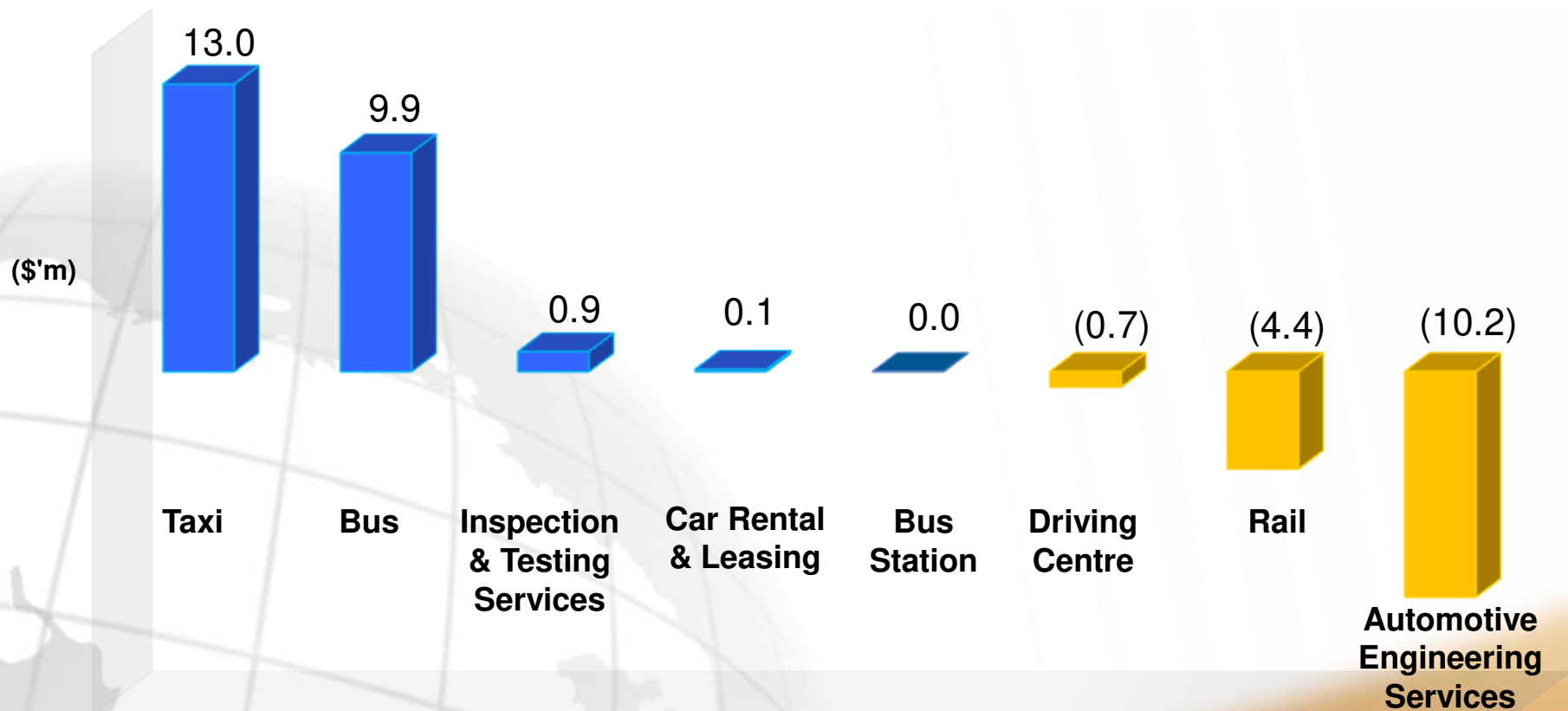


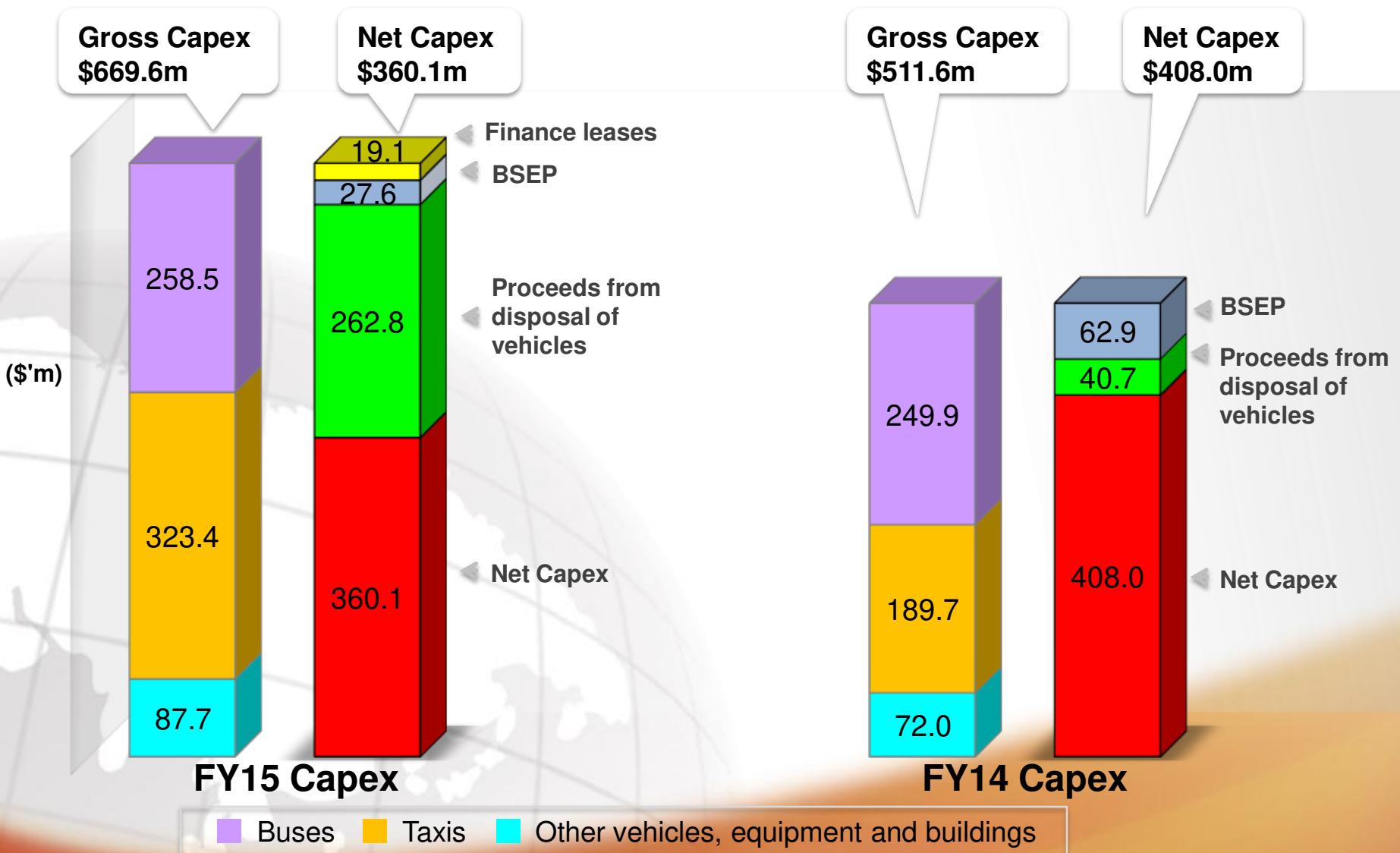
CHART 7

Financial Position Remains Strong

	Dec 15	Dec 14	Incr/(Decr)	
Cash and short-term deposits	\$787.8m	\$825.8m	(\$38.0m)	(4.6%)
Borrowings	\$558.6m	\$737.1m	(\$178.5m)	(24.2%)
Net Cash	\$229.2m	\$88.7m	\$140.5m	158.4%
Gross Gearing	18.5%	26.0%	(7.5%) points	

CHART 8

Investing for Sustainable Growth

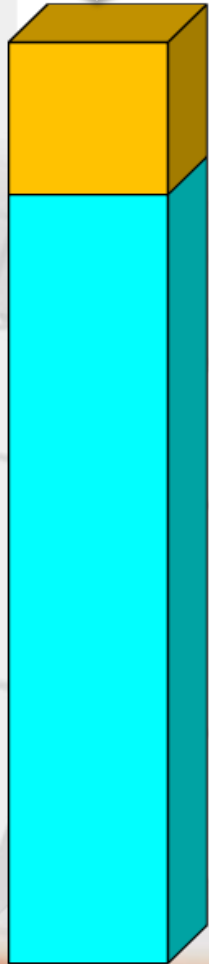


CHART

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Cash Flow

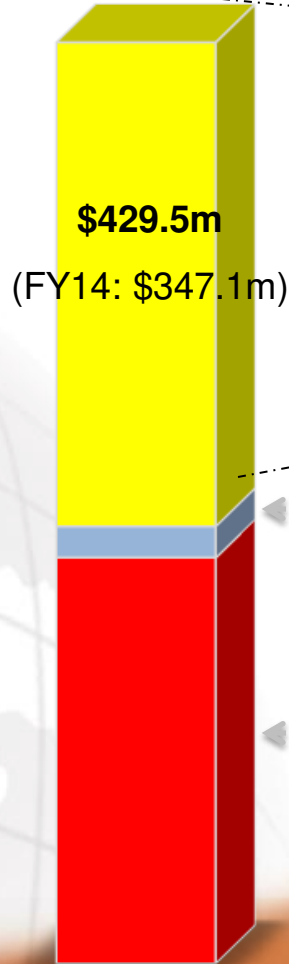
Sources of funds \$817.2m
(FY14: \$818.0m)



Grants received
\$135.2m
(FY14: \$95.9m)

Cash from
operations
\$682.0m
(FY14: \$722.1m)

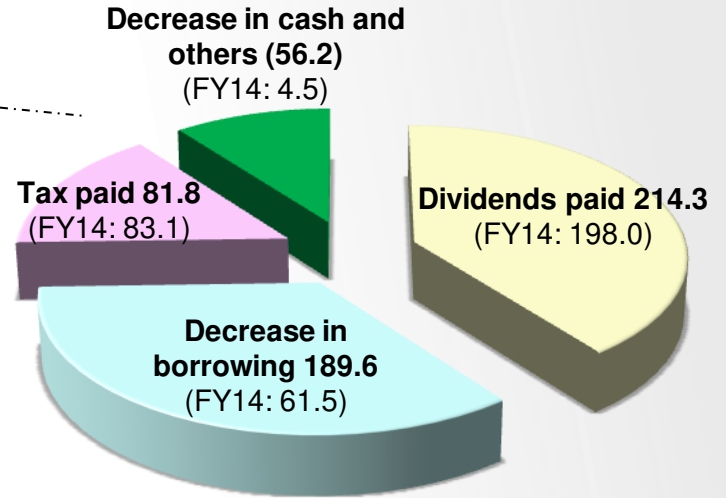
Utilisation of funds



\$429.5m
(FY14: \$347.1m)

BSEP \$27.6m
(FY14: \$62.9m)

Net Capex \$360.1m
(FY14: \$408.0m)



Decrease in cash and
others (56.2)
(FY14: 4.5)

Tax paid 81.8
(FY14: 83.1)

Decrease in
borrowing 189.6
(FY14: 61.5)

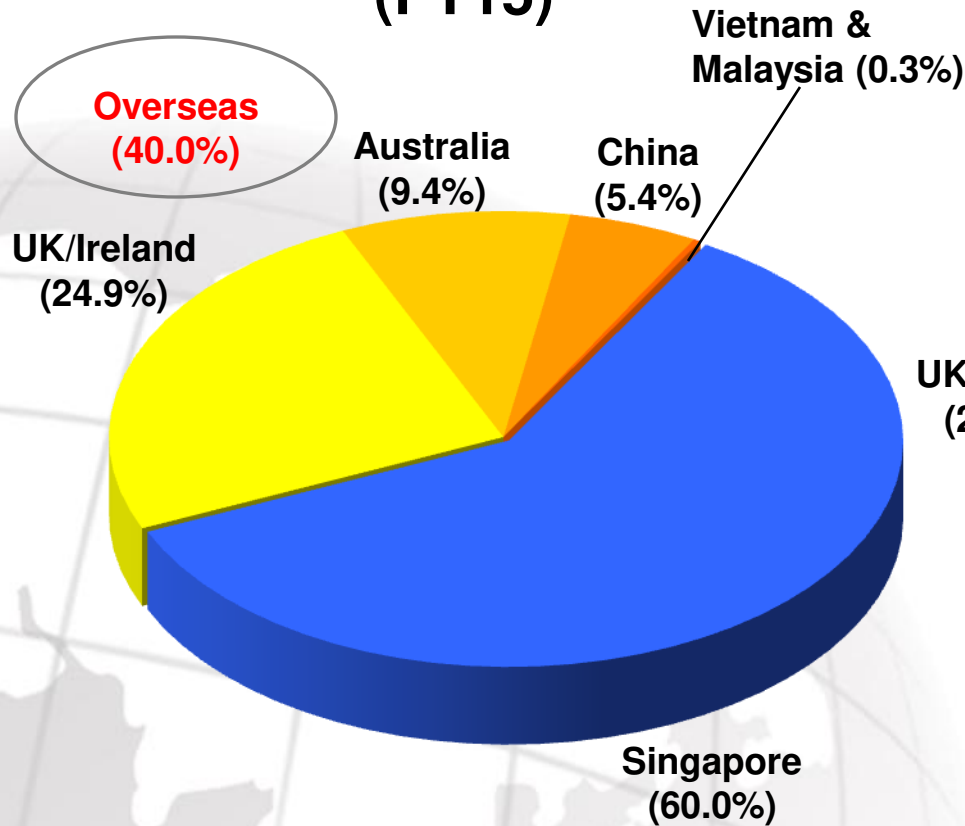
Dividends paid 214.3
(FY14: 198.0)

(\$'m)

CHART 10

Overseas Contribution to Group Revenue of 40.0% and Group Operating Profit of 45.6%

Group Revenue (FY15)



Group Operating Profit (FY15)

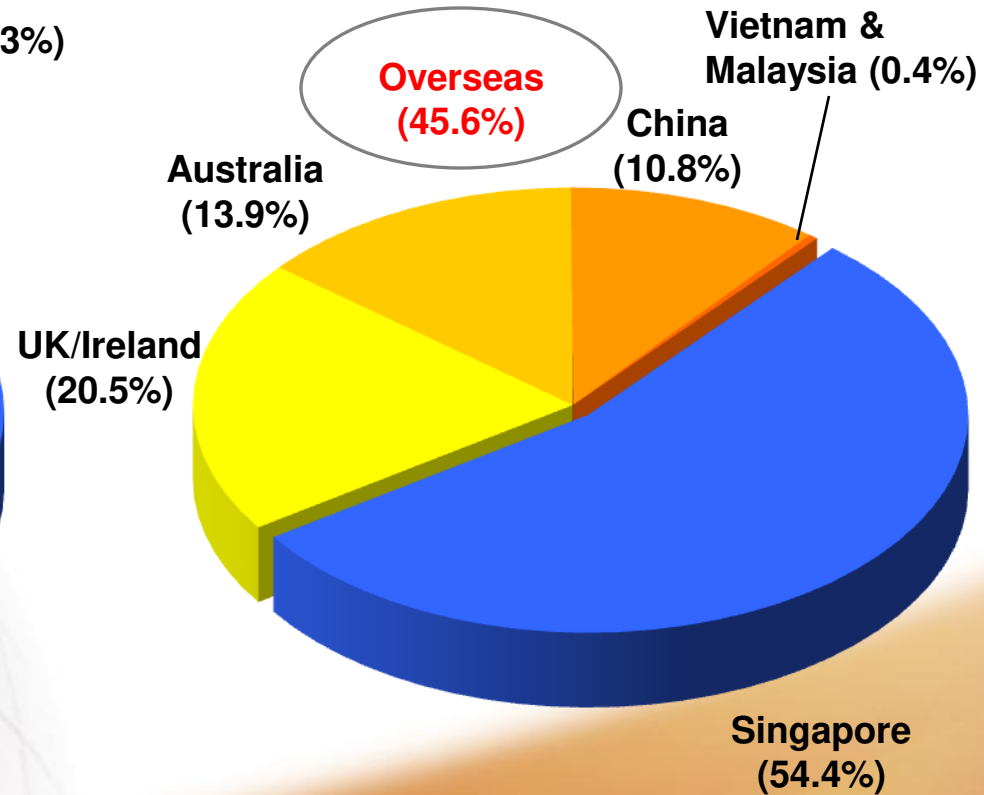
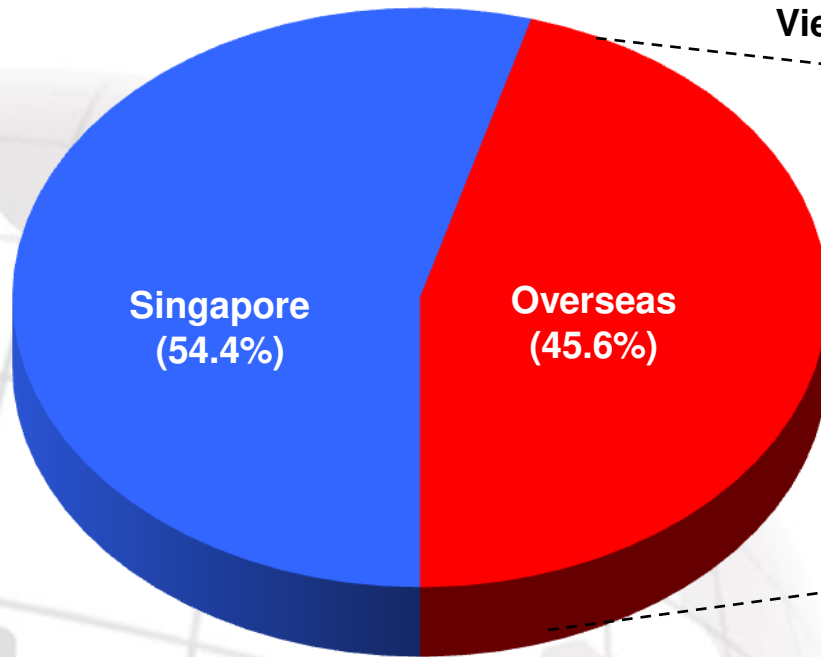


CHART 11

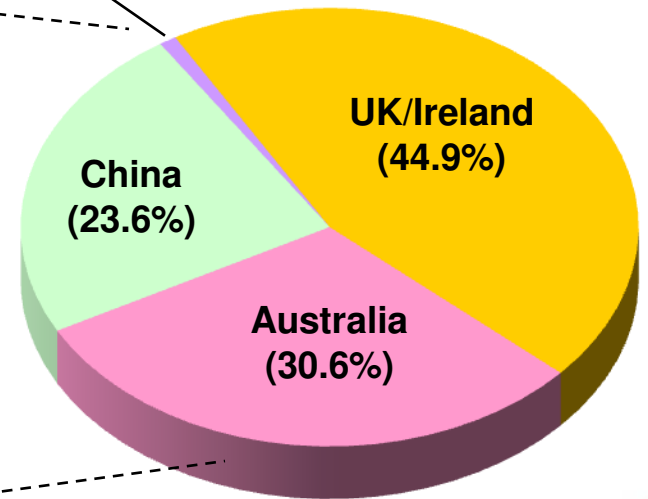
Overseas Contribution to Group Operating Profit of 45.6%

Group Operating Profit (FY15)



Overseas Operating Profit (FY15)

Vietnam & Malaysia (0.9%)



Outlook



CHART 13 Outlook: Keen competition and cost pressures will continue to be felt throughout the Group

<u>Segments</u>	<u>Revenue Expectation</u>
Bus	Singapore : Decrease Australia : Maintain UK : Increase
Rail	Increase
Bus Station	Decrease
Taxi	Maintain
Automotive Engineering Services	Decrease
Driving Centre	Maintain
Inspection & Testing Services	Decrease
Car Rental & Leasing	Maintain

Thank You

