


**COMFORTDELGRO CORPORATION LIMITED**

Company Registration Number : 200300002K

**Financial Statements Announcement for the 1st Quarter ended 31 March 2014**

The Board of Directors announces the unaudited results of the Group for the 1st Quarter ended 31 March 2014.

**1 GROUP INCOME STATEMENT**

	1st Qtr 2014	<b>Group</b> 1st Qtr 2013	Incr / (Decr)
	\$'m	\$'m	%
Revenue	950.8	870.8	9.2
Staff costs	312.5	276.5	13.0
Contract services	125.3	115.9	8.1
Depreciation and amortisation	84.8	83.3	1.8
Fuel and electricity costs	79.0	64.9	21.7
Materials and consumables	61.0	62.7	(2.7)
Repairs and maintenance	58.8	53.9	9.1
Insurance premiums and accident claims	32.7	30.2	8.3
Road tax	31.5	31.5	-
Premises costs	19.4	16.6	16.9
Taxi drivers' benefits	14.6	12.9	13.2
Utilities and communication costs	5.8	5.9	(1.7)
Vehicle leasing charges	5.2	1.3	N.M.
Advertising production and promotion costs	3.0	3.2	(6.3)
Other operating expenses	15.7	16.1	(2.5)
Total operating expenses	<u>849.3</u>	<u>774.9</u>	9.6
<b>Operating profit</b>	101.5	95.9	5.8
Net income from investments	2.6	2.7	(3.7)
Finance costs	(5.9)	(7.1)	(16.9)
Share of profit in associates	1.3	1.3	-
<b>Profit before taxation</b>	99.5	92.8	7.2
Taxation	(22.1)	(20.5)	7.8
<b>Profit after taxation</b>	<u>77.4</u>	<u>72.3</u>	7.1
Attributable to :			
<b>Shareholders of the Company</b>	<b>63.3</b>	<b>57.7</b>	<b>9.7</b>
Non-controlling interests	14.1	14.6	(3.4)
	<u>77.4</u>	<u>72.3</u>	7.1

Certain comparative figures have been reclassified to conform to current period's presentation.

N.M. Not meaningful

## 2 STATEMENTS OF FINANCIAL POSITION

	Group		Company	
	31 Mar 2014	31 Dec 2013	31 Mar 2014	31 Dec 2013
	\$'m	\$'m	\$'m	\$'m
<b>ASSETS</b>				
<b>Current assets</b>				
Short-term deposits and bank balances	926.5	830.6	471.4	402.0
Available-for-sale investments	5.0	5.0	-	-
Trade receivables	109.0	111.3	-	-
Other receivables and prepayments	166.5	191.8	2.5	1.9
Grant receivables	23.2	22.1	-	-
Due from subsidiaries	-	-	5.6	6.5
Finance lease receivables	7.1	8.3	-	-
Inventories	70.1	70.6	-	-
<b>Total current assets</b>	<b>1,307.4</b>	<b>1,239.7</b>	<b>479.5</b>	<b>410.4</b>
<b>Non-current assets</b>				
Subsidiaries	-	-	1,037.5	1,037.5
Associates	6.0	6.2	0.1	0.1
Available-for-sale investments	66.5	64.3	48.0	46.1
Other receivables and prepayments	22.4	27.9	-	-
Grant receivables	273.6	269.3	-	-
Due from subsidiaries	-	-	22.1	21.4
Finance lease receivables	2.9	4.4	-	-
Vehicles, premises and equipment	2,824.4	2,777.4	12.4	12.7
Taxi licences and bus operating rights	411.3	413.3	-	-
Goodwill	277.1	273.8	-	-
Deferred tax assets	9.5	8.4	-	-
<b>Total non-current assets</b>	<b>3,893.7</b>	<b>3,845.0</b>	<b>1,120.1</b>	<b>1,117.8</b>
<b>Total assets</b>	<b>5,201.1</b>	<b>5,084.7</b>	<b>1,599.6</b>	<b>1,528.2</b>
<b>LIABILITIES AND EQUITY</b>				
<b>Current liabilities</b>				
Borrowings	302.4	218.4	-	-
Trade and other payables	663.8	649.3	40.9	37.7
Trade payables for buses	16.7	15.7	-	-
Deferred grants	17.4	17.7	-	-
Due to subsidiaries	-	-	511.5	476.3
Fuel price equalisation account	20.0	20.0	-	-
Insurance premiums payable and provision for accident claims	85.8	84.5	-	-
Income tax payable	68.2	56.9	1.9	1.4
<b>Total current liabilities</b>	<b>1,174.3</b>	<b>1,062.5</b>	<b>554.3</b>	<b>515.4</b>
<b>Non-current liabilities</b>				
Borrowings	516.0	589.5	-	-
Deferred grants	295.7	288.5	-	-
Other liabilities	122.6	125.6	0.1	0.1
Fuel price equalisation account	20.0	20.0	-	-
Deferred tax liabilities	205.9	204.1	2.8	2.8
<b>Total non-current liabilities</b>	<b>1,160.2</b>	<b>1,227.7</b>	<b>2.9</b>	<b>2.9</b>
<b>Total liabilities</b>	<b>2,334.5</b>	<b>2,290.2</b>	<b>557.2</b>	<b>518.3</b>
<b>Capital, reserves and non-controlling interests</b>				
Share capital	628.5	622.7	628.5	622.7
Other reserves	7.1	10.5	(2.9)	(4.2)
Foreign currency translation reserve	(34.8)	(35.3)	-	-
Accumulated profits	1,619.9	1,556.8	416.8	391.4
<b>Equity attributable to shareholders of the Company</b>	<b>2,220.7</b>	<b>2,154.7</b>	<b>1,042.4</b>	<b>1,009.9</b>
Non-controlling interests	645.9	639.8	-	-
<b>Total equity</b>	<b>2,866.6</b>	<b>2,794.5</b>	<b>1,042.4</b>	<b>1,009.9</b>
<b>Total liabilities and equity</b>	<b>5,201.1</b>	<b>5,084.7</b>	<b>1,599.6</b>	<b>1,528.2</b>

**3 AGGREGATE AMOUNT OF GROUP'S BORROWINGS**

	<u>31 Mar 2014</u>	<u>31 Dec 2013</u>
	\$ 'm	\$ 'm
<b>Secured</b>		
Amount repayable in one year or less, or on demand	116.4	68.2
Amount repayable after one year	244.1	318.0
	<u>360.5</u>	<u>386.2</u>
<b>Unsecured</b>		
Amount repayable in one year or less, or on demand	186.0	150.2
Amount repayable after one year	271.9	271.5
	<u>457.9</u>	<u>421.7</u>
<b>Total</b>		
Amount repayable in one year or less, or on demand	302.4	218.4
Amount repayable after one year	516.0	589.5
	<u>818.4</u>	<u>807.9</u>

**Details of any collateral**

Details of the total secured borrowings of \$360.5m are as follows:

- a \$163.0m relates to financing of vehicles under hire purchase arrangements; and
- b \$197.5m relates to borrowings of subsidiaries secured by vehicles.

## 4 GROUP CASH FLOW STATEMENT

	<b>Group</b>	
	1st Qtr	1st Qtr
	2014	2013
	\$'m	\$'m
<b>Operating activities:</b>		
Profit before taxation	99.5	92.8
Adjustments for:		
Depreciation and amortisation	84.8	83.3
Finance costs	5.9	7.1
Interest income	(2.6)	(2.4)
Share-based payment expense	-	0.3
Net gain on disposal of vehicles	(1.5)	(0.3)
Share of profit in associates	(1.3)	(1.3)
Others	0.4	1.0
Operating cash flows before movements in working capital	185.2	180.5
Changes in working capital	47.4	(16.9)
Cash generated from operations	232.6	163.6
Income tax paid	(10.5)	(9.4)
<b>Net cash from operating activities</b>	<b>222.1</b>	<b>154.2</b>
<b>Investing activities:</b>		
Purchases of vehicles, premises and equipment	(124.8)	(104.4)
Less: Proceeds from disposal of vehicles	7.4	3.0
Cash payment on purchases of vehicles, premises and equipment	(117.4)	(101.4)
Payment for taxi licenses	(0.4)	-
Interest received	2.3	2.4
Dividend received from an associate	1.5	1.2
<b>Net cash used in investing activities</b>	<b>(114.0)</b>	<b>(97.8)</b>
<b>Financing activities:</b>		
New loans raised	96.5	28.6
Repayment of borrowings	(93.4)	(17.4)
Dividends paid to non-controlling shareholders of subsidiaries	(10.1)	(11.7)
Proceeds from exercise of share options of the Company	5.3	13.4
Proceeds from exercise of share options of subsidiaries	0.3	0.1
Interest paid	(6.1)	(7.3)
Proceeds from unclaimed dividends	-	0.2
<b>Net cash (used in) from financing activities</b>	<b>(7.5)</b>	<b>5.9</b>
<b>Net effect of exchange rate changes in consolidating subsidiaries</b>	<b>(4.7)</b>	<b>1.0</b>
<b>Net increase in cash and cash equivalents</b>	<b>95.9</b>	<b>63.3</b>
Cash and cash equivalents at beginning of quarter	830.6	694.6
<b>Cash and cash equivalents at end of quarter</b>	<b>926.5</b>	<b>757.9</b>

## 5 GROUP COMPREHENSIVE INCOME STATEMENT

	<b>Group</b>	
	1st Qtr	1st Qtr
	2014	2013
	\$'m	\$'m
<b>Profit after taxation</b>	77.4	72.3
<i>Items that may be reclassified subsequently to profit or loss</i>		
Fair value adjustment on cash flow hedges	(5.8)	1.1
Fair value adjustment on available-for-sale investments	2.0	3.5
Exchange differences on translation of foreign operations	3.0	9.8
<b>Other comprehensive income (expense) for the period</b>	(0.8)	14.4
<b>Total comprehensive income for the period</b>	<u>76.6</u>	<u>86.7</u>
<b>Attributable to:</b>		
Shareholders of the Company	60.6	66.9
Non-controlling interests	16.0	19.8
	<u>76.6</u>	<u>86.7</u>

## 6 STATEMENTS OF CHANGES IN EQUITY

Consolidated Statement of Changes in Equity for the 1st quarter ended 31 March 2014:

	Group						Total equity
	Attributable to shareholders of the Company					Non-controlling interests	
	Share capital	Other reserves	Foreign currency translation reserve	Accumulated profits	Total		
\$'m	\$'m	\$'m	\$'m	\$'m	\$'m	\$'m	
<b>Balance at 1 January 2014</b>	622.7	10.5	(35.3)	1,556.8	2,154.7	639.8	2,794.5
<b>Total comprehensive income (expense) for the period</b>							
Profit for the period	-	-	-	63.3	63.3	14.1	77.4
Other comprehensive income (expense) for the period	-	(3.2)	0.5	-	(2.7)	1.9	(0.8)
<b>Total</b>	-	(3.2)	0.5	63.3	60.6	16.0	76.6
<b>Transactions recognised directly in equity</b>							
Exercise of share options	5.8	(0.5)	-	-	5.3	-	5.3
Other reserves	-	0.3	-	(0.2)	0.1	(9.9)	(9.8)
<b>Total</b>	5.8	(0.2)	-	(0.2)	5.4	(9.9)	(4.5)
<b>Balance at 31 March 2014</b>	628.5	7.1	(34.8)	1,619.9	2,220.7	645.9	2,866.6

Consolidated Statement of Changes in Equity for the 1st quarter ended 31 March 2013:

	Group						Total equity
	Attributable to shareholders of the Company					Non-controlling interests	
	Share capital	Other reserves	Foreign currency translation reserve	Accumulated profits	Total		
\$'m	\$'m	\$'m	\$'m	\$'m	\$'m	\$'m	
<b>Balance at 1 January 2013</b>	585.1	14.1	(25.5)	1,434.5	2,008.2	628.8	2,637.0
<b>Total comprehensive income for the period</b>							
Profit for the period	-	-	-	57.7	57.7	14.6	72.3
Other comprehensive income for the period	-	4.5	4.7	-	9.2	5.2	14.4
<b>Total</b>	-	4.5	4.7	57.7	66.9	19.8	86.7
<b>Transactions recognised directly in equity</b>							
Recognition of share-based payments	-	0.3	-	-	0.3	-	0.3
Exercise of share options	14.9	(1.5)	-	-	13.4	-	13.4
Other reserves	-	-	-	0.1	0.1	(12.2)	(12.1)
<b>Total</b>	14.9	(1.2)	-	0.1	13.8	(12.2)	1.6
<b>Balance at 31 March 2013</b>	600.0	17.4	(20.8)	1,492.3	2,088.9	636.4	2,725.3

## Statement of Changes in Equity of the Company for the 1st quarter ended 31 March 2014:

	<b>Company</b>			
	<b>Share capital</b>	<b>Other reserves</b>	<b>Accumulated profits</b>	<b>Total equity</b>
	\$'m	\$'m	\$'m	\$'m
<b>Balance at 1 January 2014</b>	622.7	(4.2)	391.4	1,009.9
<b>Total comprehensive income for the period</b>				
Profit for the period	-	-	25.3	25.3
Other comprehensive income for the period	-	1.9	-	1.9
<b>Total</b>	-	1.9	25.3	27.2
<b>Transactions recognised directly in equity</b>				
Exercise of share options	5.8	(0.5)	-	5.3
Other reserves	-	(0.1)	0.1	-
<b>Total</b>	5.8	(0.6)	0.1	5.3
<b>Balance at 31 March 2014</b>	628.5	(2.9)	416.8	1,042.4

## Statement of Changes in Equity of the Company for the 1st quarter ended 31 March 2013:

	<b>Company</b>			
	<b>Share capital</b>	<b>Other reserves</b>	<b>Accumulated profits</b>	<b>Total equity</b>
	\$'m	\$'m	\$'m	\$'m
<b>Balance at 1 January 2013</b>	585.1	8.5	377.2	970.8
<b>Total comprehensive income for the period</b>				
Profit for the period	-	-	7.6	7.6
Other comprehensive income for the period	-	3.1	-	3.1
<b>Total</b>	-	3.1	7.6	10.7
<b>Transactions recognised directly in equity</b>				
Recognition of share-based payments	-	0.3	-	0.3
Exercise of share options	14.9	(1.5)	-	13.4
Other reserves	-	(0.2)	0.3	0.1
<b>Total</b>	14.9	(1.4)	0.3	13.8
<b>Balance at 31 March 2013</b>	600.0	10.2	385.1	995.3

## **7 CHANGES IN COMPANY'S SHARE CAPITAL**

### Share Capital

During the 1st quarter ended 31 March 2014, the Company issued 3,608,000 new ordinary shares following the exercise of share options under the ComfortDelGro Employees' Share Option Scheme (ComfortDelGro Scheme).

As at 31 March 2014, the total number of issued shares was 2,129,114,663 (31 December 2013: 2,125,506,663).

### Outstanding Shares – ComfortDelGro Employees' Share Option Scheme

As at 31 March 2014, options to subscribe for 41.6 million ordinary shares (31 March 2013: 61.0 million ordinary shares) remained outstanding under the ComfortDelGro Scheme.

As at 31 March 2014, the Company does not hold any treasury shares.

## **8 AUDIT**

The financial statements have not been audited or reviewed.

## **9 AUDITORS' REPORT**

Not applicable.

## **10 ACCOUNTING POLICIES**

The Group has applied accounting policies and methods of computation in the financial statements for the current reporting period consistent with those of the audited financial statements for the year ended 31 December 2013.

In the current financial period, the Group has adopted all the new and revised Financial Reporting Standards ("FRSs") that are relevant to its operations and effective for annual periods beginning on or after 1 January 2014. The adoption of these new/revised FRSs does not result in changes to the Group's accounting policies and has no material effect on the amounts reported for the current or prior years.

## **11 CHANGES IN ACCOUNTING POLICIES AND ESTIMATES**

Not applicable.



## 12 GROUP EARNINGS PER ORDINARY SHARE AND GROUP EARNINGS BEFORE INTEREST, TAXATION, DEPRECIATION AND AMORTISATION (EBITDA)

### Earnings per ordinary share

	<b>Group</b>	
	<u>1st Qtr 2014</u>	<u>1st Qtr 2013</u>
(i) Based on weighted average number of ordinary shares in issue - cents	2.98	2.74
(ii) On a fully diluted basis (detailing any adjustments made to the earnings) - cents	2.97	2.73

### EBITDA

	<b>Group</b>	
	<u>1st Qtr 2014</u>	<u>1st Qtr 2013</u>
(i) EBITDA (\$'m)	186.3	179.2
(ii) EBITDA margin (%)	19.6	20.6

## 13 NET ASSET VALUE PER ORDINARY SHARE

	<b>Group</b>		<b>Company</b>	
	<u>31 Mar 2014</u>	<u>31 Dec 2013</u>	<u>31 Mar 2014</u>	<u>31 Dec 2013</u>
Net asset value per ordinary share based on issued share capital - cents	104.30	101.37	48.96	47.51

## 14 REVIEW OF GROUP PERFORMANCE

### Performance Review

Group Revenue of \$950.8m for 1Q14 was \$80.0m or 9.2% higher compared to the \$870.8m for 1Q13. The growth came from all business segments except for the Car Rental and Leasing Business. The positive foreign currency translation of \$3.8m helped to boost the increase in actual revenue of \$76.2m to a total increase of \$80.0m.

Group Operating Expenses of \$849.3m for 1Q14 were \$74.4m or 9.6% higher compared to the \$774.9m for 1Q13. These were due mainly to higher staff costs, higher fuel and electricity costs, higher payments for contract services and higher repairs and maintenance. While operating expenses actually increased by \$70.1m, the unfavourable foreign currency translation added to the increase by \$4.3m.

Consequently Group Operating Profit of \$101.5m for 1Q14 was \$5.6m or 5.8% higher compared to the \$95.9m for 1Q13.

Finance costs decreased by \$1.2m from \$7.1m for 1Q13 to \$5.9m for 1Q14 due to the decrease in interest expense in Australia with the repayment of borrowings which more than offset the increase in interest expense from higher borrowings in Singapore and the UK.

Group Profit Before Tax of \$99.5m for 1Q14 was \$6.7m or 7.2% higher compared to the \$92.8m for 1Q13.

Taxation for the Group of \$22.1m for 1Q14 was 22.2% of Group Profit before Tax compared to the \$20.5m or 22.1% for 1Q13.

Group Profit attributable to Shareholders of the Company of \$63.3m for 1Q14 increased by \$5.6m or 9.7% compared to the \$57.7m for 1Q13.

Group Profit attributable to non-controlling interests decreased by \$0.5m from \$14.6m for 1Q13 to \$14.1m for 1Q14 as a result of lower profits in the businesses with non-controlling interests.

Revenue from Overseas for 1Q14 was 39.6% of Group Revenue compared to 38.2% for 1Q13. Operating profit from Overseas for the quarter increased to 50.8% of Group Operating Profit compared to 48.9% in 1Q13.

A segmental breakdown by **business** is provided under item 18.

Revenue from the Group's **Bus Business** of \$467.5m for 1Q14 was \$53.7m or 13.0% higher than the \$413.8m for 1Q13. The increase came from the UK Bus Business and the Singapore Bus Business offset by the decrease from the Australia Bus Business and the China Bus Business. Operating profit from the Group's Bus Business of \$38.4m for 1Q14 was \$5.4m or 16.4% higher than the \$33.0m for 1Q13.

In Singapore, excluding Advertising and Rental, SBS Transit's Bus Revenue of \$165.9m for 1Q14 was \$11.2m or 7.2% higher than the \$154.7m for 1Q13 due to the increase in average daily ridership and an increase in other operating income offset by the decrease in average fare. Operating loss of \$4.7m for 1Q14 decreased by \$0.7m or 12.4% from the operating loss of \$5.4m for 1Q13 due mainly to higher bus revenue. Including Advertising and Rental Revenue of \$10.0m, total revenue of \$175.9m for 1Q14 was higher by \$11.0m compared to the \$164.9m for 1Q13. Including Advertising and Rental, total operating profit of \$2.7m for 1Q14 was \$0.7m or 35.0% higher compared to the \$2.0m for 1Q13.

Revenue from ComfortDelGro Bus of \$5.9m for 1Q14 increased by \$0.5m from \$5.4m for 1Q13 due mainly to higher corporate and school contracts and more ad hoc jobs. Operating profit of \$0.5m for 1Q14 was the same compared to that for 1Q13.

Revenue from the UK Bus Business of \$192.6m for 1Q14 was \$74.3m higher than the \$118.3m for 1Q13. The actual increase in revenue of \$62.6m was largely contributed by Metroline West and helped by the positive currency translation of \$11.7m from the stronger £. Operating profit from the UK Bus Business of \$18.9m for 1Q14 was \$9.7m higher than the \$9.2m for 1Q13.

Revenue from the Australia Bus Business of \$93.1m for 1Q14 was \$25.7m lower compared to the \$118.8m for 1Q13. The actual decrease in revenue of \$13.6m was worsened by a negative currency translation of \$12.1m from the weaker A\$. The actual decrease in revenue of \$13.6m was due to the loss of revenue of \$23.5m from Regions 1 and 3 offset by the contribution of \$3.5m from Easttrans and an increase of \$6.4m from other services. Operating profit for the Australia Bus Business of \$16.3m for 1Q14 was \$4.6m lower than the \$20.9m for 1Q13 due mainly to a decrease in profits from ComfortDelGro Cabcharge New South Wales of \$4.1m compensated by an increase of \$1.5m from ComfortDelGro Cabcharge Victoria and an unfavourable foreign currency translation of \$2.0m.

Revenue from the Overseas Bus Business for 1Q14 was 61.1% of Group Bus Revenue compared to 58.8% for 1Q13 while operating profit for 1Q14 decreased to 91.7% of Group Bus Operating Profit from 92.4% in 1Q13.

Revenue from the Group's **Taxi Business** of \$305.8m for 1Q14 was \$20.0m or 7.0% higher compared to the \$285.8m for 1Q13. Operating profit from the Group's Taxi Business of \$32.6m for 1Q14 was \$0.5m or 1.6% higher than the \$32.1m for 1Q13.

Revenue from the Singapore Taxi Business of \$228.3m for 1Q14 was \$16.5m or 7.8% higher compared to the \$211.8m for 1Q13 due to higher rentals from the replacement of taxis, a larger operating fleet and a higher volume of cashless transactions. Operating profit of \$20.3m for 1Q14 increased by \$0.7m or 3.6% compared to the \$19.6m for 1Q13.

Revenue from the UK Taxi Business of \$29.6m for 1Q14 was \$1.4m higher than the \$28.2m for 1Q13 as the currency translation of the stronger £ more than offset the actual decrease in revenue. Operating profit of \$0.7m for 1Q14 was \$0.4m lower than the \$1.1m for 1Q13.

Revenue and operating profit from the Australia Taxi Business of \$4.8m and \$1.5m respectively for 1Q14 were \$1.1m and \$0.2m lower compared to the \$5.9m and \$1.7m respectively for 1Q13 due mainly to the weaker A\$.

Revenue from the China Taxi Business of \$41.4m for 1Q14 was \$2.9m higher than the \$38.5m for 1Q13 mainly from higher rental rates following the replacement of taxis. Operating profit from the China Taxi Business of \$9.9m for 1Q14 was \$0.3m higher than the \$9.6m for 1Q13.

Revenue from the Vietnam Taxi Business of \$1.7m for 1Q14 was \$0.3m higher than the \$1.4m for 1Q13. Operating profit of \$0.2m for 1Q14 was \$0.1m higher compared to the \$0.1m for 1Q13.

Revenue from the Overseas Taxi Business for 1Q14 was 25.3% of Group Taxi Revenue compared to 25.9% for 1Q13 while operating profit for 1Q14 was 37.7% of Group Taxi Operating Profit compared to 38.9% for 1Q13.

Revenue from the **Bus Station Business** at Guangzhou of \$8.3m for 1Q14 increased by \$0.7m or 9.2% from the \$7.6m for 1Q13 from more passengers using the Station. The actual increase of \$0.3m was bolstered by a favourable currency translation of \$0.4m from the stronger RMB. Operating profit of \$3.9m for 1Q14 was \$0.4m or 11.4% higher than the \$3.5m for 1Q13.

Excluding Advertising and Rental, revenue from the **Rail Business** for 1Q14 of \$42.1m was \$6.4m or 18.0% higher than the \$35.7m for 1Q13 due to the commencement of the Downtown Line ('DTL') 1 operations, increase in average daily ridership and an increase in average fare. Average daily ridership for the North-East Line grew by 6.2% to 500K passenger trips and the two Light Rail Transit systems rose by 10.7% to 84K passenger

trips as compared to 1Q13. Average daily ridership for DTL1 was 54K passenger trips. Excluding Rental and Advertising, the Rail Business incurred an operating loss of \$1.0m for 1Q14 as compared to an operating profit of \$0.4m for 1Q13 due to the costs incurred on the DTL1. Including Advertising and Rental revenue of \$5.1m for 1Q14, total revenue of \$47.2m from the Rail Business for 1Q14 was \$7.4m higher than the \$39.8m for 1Q13. Including Advertising and Rental, total operating profit of \$2.2m for 1Q14 was \$0.8m lower compared to the \$3.0m for 1Q13.

Revenue from the Group's **Automotive Engineering Services Business** of \$107.5m for 1Q14 was \$2.6m or 2.5% higher than the \$104.9m for 1Q13. Operating profit of \$10.3m for 1Q14 was the same as that for 1Q13.

Revenue from the Group's **Inspection and Testing Services Business** of \$27.9m for 1Q14 was \$1.1m or 4.1% higher compared to the \$26.8m for 1Q13. The operating profit of \$9.9m for 1Q14 was \$0.6m or 6.5% higher than the \$9.3m for 1Q13.

Revenue from the Group's **Driving Centre Business** of \$9.7m for 1Q14 was \$0.2m or 2.1% higher than the \$9.5m for 1Q13 with increases from ComfortDelGro Driving Centre and Chengdu Qingyang Driving School offset by a decrease from the Chongqing ComfortDelGro Driver Training. Operating profit of \$2.2m for 1Q14 was \$0.1m or 4.3% lower than the \$2.3m for 1Q13.

Revenue from the Group's **Car Rental and Leasing Business** of \$8.8m for 1Q14 was \$0.2m or 2.2% lower than the \$9.0m for 1Q13. Operating profit of \$2.0m for 1Q14 decreased by \$0.4m or 16.7% from the \$2.4m for 1Q13.

### **Statement of Financial Position**

The financial position of the Group as at 31 March 2014 remained strong. Total Equity increased by \$72.1m from \$2,794.5m as at 31 December 2013 to \$2,866.6m as at 31 March 2014 due to profits earned for the quarter.

Total Assets increased by \$116.4m to \$5,201.1m as at 31 March 2014 due to an increase in current assets by \$67.7m and an increase in non-current assets by \$48.7m. The increase in current assets was due mainly to an increase in short-term deposit and cash balances mitigated by a decrease in other receivables and prepayments. The increase in non-current assets was due mainly to the purchase of new buses and taxis.

Total Liabilities increased by \$44.3m to \$2,334.5m as at 31 March 2014 due mainly to increases in borrowings, trade and other payables and income tax payable.

### **Cash Flow**

The Group recorded a net cash inflow of \$95.9m for 1Q14. As at 31 March 2014, the Group had cash and short-term deposits of \$926.5m. After accounting for the borrowings of \$818.4m, the Group had a net cash position of \$108.1m. The Group's gross gearing ratio was 28.5% as at 31 March 2014 compared to 28.9% as at 31 December 2013.

## **15 ANY VARIANCE BETWEEN PROSPECT STATEMENT PREVIOUSLY DISCLOSED AND THE ACTUAL RESULTS**

No forecast or prospect statement has been previously disclosed.

## **16 GROUP OUTLOOK**

Revenue from the Singapore Bus Business is expected to increase with an expected increase in ridership and fare. Advertising and Rental Revenue are expected to be higher mainly from the 6 new DTL1 stations. Revenue from the UK Bus Business is expected to increase with the contribution from Metroline West. Revenue from the Bus Business in Australia is expected to be lower.

Revenue from the Rail Business is expected to be higher from an expected increase in ridership and the contribution from DTL1.

Revenue from the Bus Station Business in Guangzhou is expected to be maintained.

Revenue from the Taxi Businesses in Singapore, China, Australia and the UK are expected to increase while revenue from the Vietnam Taxi Business is expected to be maintained.

Revenue from the Automotive Engineering Services Business is expected to be maintained.

Revenue from the Driving Centre Business is expected to increase with higher enrollments.

Revenue from the Inspection and Testing Services Business is expected to increase.

Revenue from the Car Rental and Leasing Business is expected to be maintained.

Cost pressures will continue to be felt throughout the Group.

## 17 **DIVIDEND**

### **(a) Current Financial Period Reported On**

Any dividend declared for the current financial period reported on? No

### **(b) Corresponding Period of the Immediate Preceding Financial Year**

Any dividend declared for the corresponding period for the immediately preceding financial year? No

### **(c) Date Payable**

Not applicable.

### **(d) Books Closure Date**

Not applicable.



**Geographical segmental information for 1st quarter ended 31 March 2014**

	Revenue		Non-current assets*		Additions to non-current assets*	
	1st Qtr 2014	1st Qtr 2013	31 Mar 2014	31 Mar 2013	31 Mar 2014	31 Mar 2013
	\$'m	\$'m	\$'m	\$'m	\$'m	\$'m
Singapore	574.1	538.2	1,845.0	1,661.7	115.7	68.3
United Kingdom/ Ireland	222.2	146.5	452.6	310.0	1.6	24.6
Australia	97.9	124.7	836.3	913.6	1.8	3.9
China	53.8	58.9	359.4	398.1	4.8	6.5
Vietnam	1.7	1.4	13.0	9.5	0.8	0.8
Malaysia	1.1	1.1	6.5	5.9	0.5	0.3
<b>Total</b>	<b>950.8</b>	<b>870.8</b>	<b>3,512.8</b>	<b>3,298.8</b>	<b>125.2</b>	<b>104.4</b>

\* Comprising vehicles, premises, equipment, taxi licences, bus operating rights and goodwill.

**19 BREAKDOWN OF REVENUE**

Not applicable.

**20 BREAKDOWN OF TOTAL ANNUAL DIVIDEND (IN DOLLAR VALUE)**

Not applicable.

**21 INTERESTED PERSON TRANSACTIONS**

There were no interested person transactions of or over \$100,000 in value entered into during the financial period under review.

The Group does not have any Shareholders' mandate for interested person transactions pursuant to Rule 920 of the Listing Manual.

**22 Negative assurance confirmation on interim financial results under SGX Listing Rule 705(5) of the Listing Manual**

The Directors confirm that, to the best of their knowledge, nothing has come to the attention of the Board of Directors which may render the first quarter 2014 financial results to be false or misleading in any material aspects.

ON BEHALF OF THE DIRECTORS

Lim Jit Poh  
Chairman

Kua Hong Pak  
Managing Director/ Group Chief Executive Officer

**BY ORDER OF THE BOARD**

Chan Wan Tak, Wendy  
Company Secretary

12 May 2014